

Faculty of Business and Economics | Business Information Systems

# **EUTOPIA Summer School: AI in Business and Healthcare**

## Lecture #2: AI Fundamentals

August 24, 2026 | Patrick Zschech | Intelligent Systems and Services

# Motivation: AI is everywhere right now



# Content of this lecture

- AI brings together a diverse set of computational approaches that enable machines to perform tasks typically associated with human intelligence, such as **perception**, **reasoning**, **prediction**, and **decision-making**.
- This lecture introduces the major **paradigms of AI** and explains the core ideas behind them, as well as their respective **strengths** and **limitations**.
- Participants will gain a conceptual understanding of how **AI capabilities** have **evolved** and how the characteristics of different paradigms influence when and how they can be applied in practice.



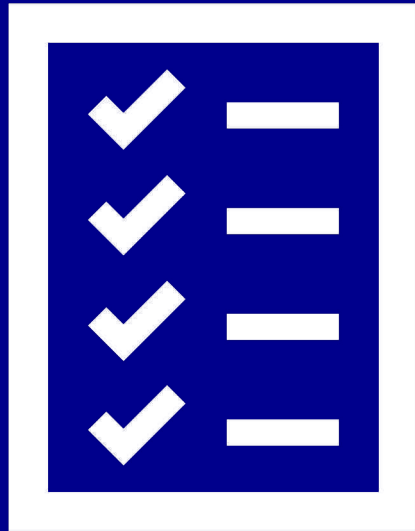
# The four AI paradigms

## From manually defined rules to autonomy

|                                     | Rule-Based Automation                        | Machine Learning & Deep Learning                                  | Generative AI                                                     | Agentic AI                                                                      |
|-------------------------------------|----------------------------------------------|-------------------------------------------------------------------|-------------------------------------------------------------------|---------------------------------------------------------------------------------|
|                                     |                                              |                                                                   |                                                                   |                                                                                 |
| <b>Primary Function</b>             | Executing predefined workflows and scripts   | Learning from data to predict, classify, or optimize outcomes     | Generating novel content (text, image, code)                      | Acting autonomously to achieve goals in dynamic contexts                        |
| <b>Core Technology/ Advancement</b> | Symbolic reasoning through inference engines | Machine learning, deep learning, NLP, computer vision             | Generative pre-trained transformer (GPT), foundation models, LLMs | Tool learning, large action and reasoning models, multi-agent collaboration     |
| <b>Knowledge Source</b>             | Hard-coded rules by experts                  | Predefined (ML) or learned (DL) features and criteria             | Learned patterns from large-scale data                            | Dynamically inferred by interacting with enterprise systems                     |
| <b>Human Involvement</b>            | Fully manual setup and rule definition       | Data labeling, feature engineering, model training and evaluation | Prompt engineering, fine-tuning, and human-in-the-loop validation | Prompt & context engineering, agent & workflow orchestration, oversight         |
| <b>Adaptivity</b>                   | Operates only within predefined parameters   | Generalizes from data but lacks real-time context awareness       | Produces outputs conditioned on prompts and training context      | Perceives, reasons, and acts based on evolving environmental states             |
| <b>Enterprise Integration</b>       | Limited and static workflows                 | Predefined enterprise processes and API-based integration         | Ability to call functions and connect to enterprise data (RAG)    | Autonomous discovery and coordination across enterprise tools, APIs, and agents |
| <b>Example Applications</b>         | Invoice processing, compliance checks        | Spam filter, credit scoring, image recognition                    | Marketing content generation, coding, document drafting           | Sales agents, customer support agents, operations co-pilots                     |

Rules & determinism
 
 Learning from data
 
 Autonomy & reasoning →

Adapted from Li MM, Reinhard P, Leimeister JM (2026) Agentic AI. *Business & Information Systems Engineering* 1–14. <https://doi.org/10.1007/s12599-026-01009-w>



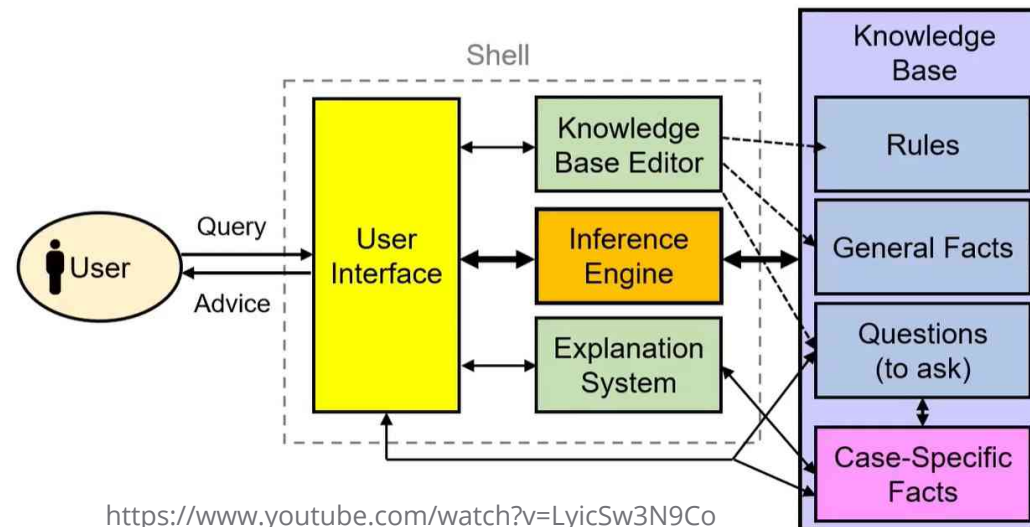
## 1) Symbolic AI and rule-based automation

- 2) (Shallow) machine learning
- 3) Neural networks and deep learning
- 4) Foundation models and generative AI
- 5) Tool learning and agentic AI

# Symbolic AI and rule-based automation

```
IF temperature > 38.5°C  
AND white blood cell count > 12,000/mm3  
AND CRP elevated  
THEN consider bacterial infection
```

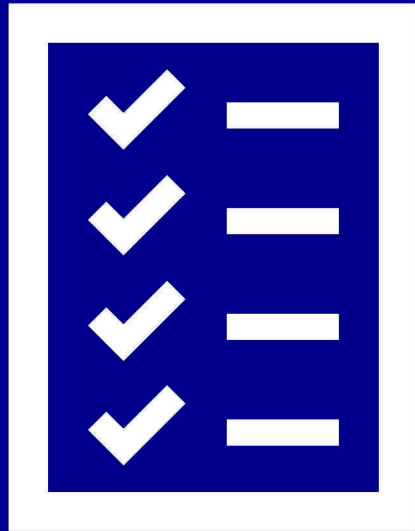
## General scheme of a rule-based expert system



## An early platform for expert systems (1984)



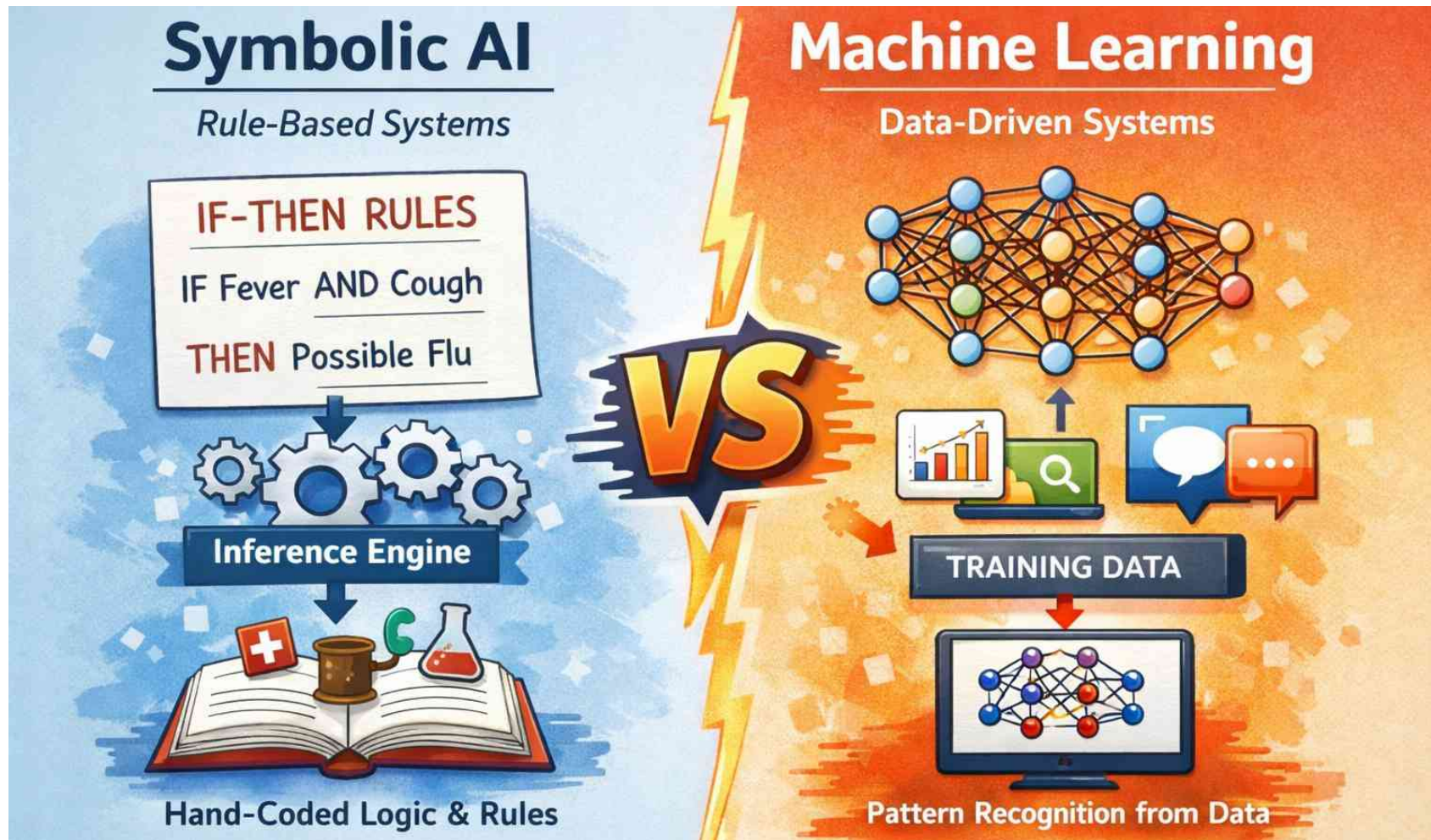
[https://en.wikipedia.org/wiki/Expert\\_system](https://en.wikipedia.org/wiki/Expert_system)



- 1) Symbolic AI and rule-based automation
- 2) **(Shallow) machine learning**
- 3) Neural networks and deep learning
- 4) Foundation models and generative AI
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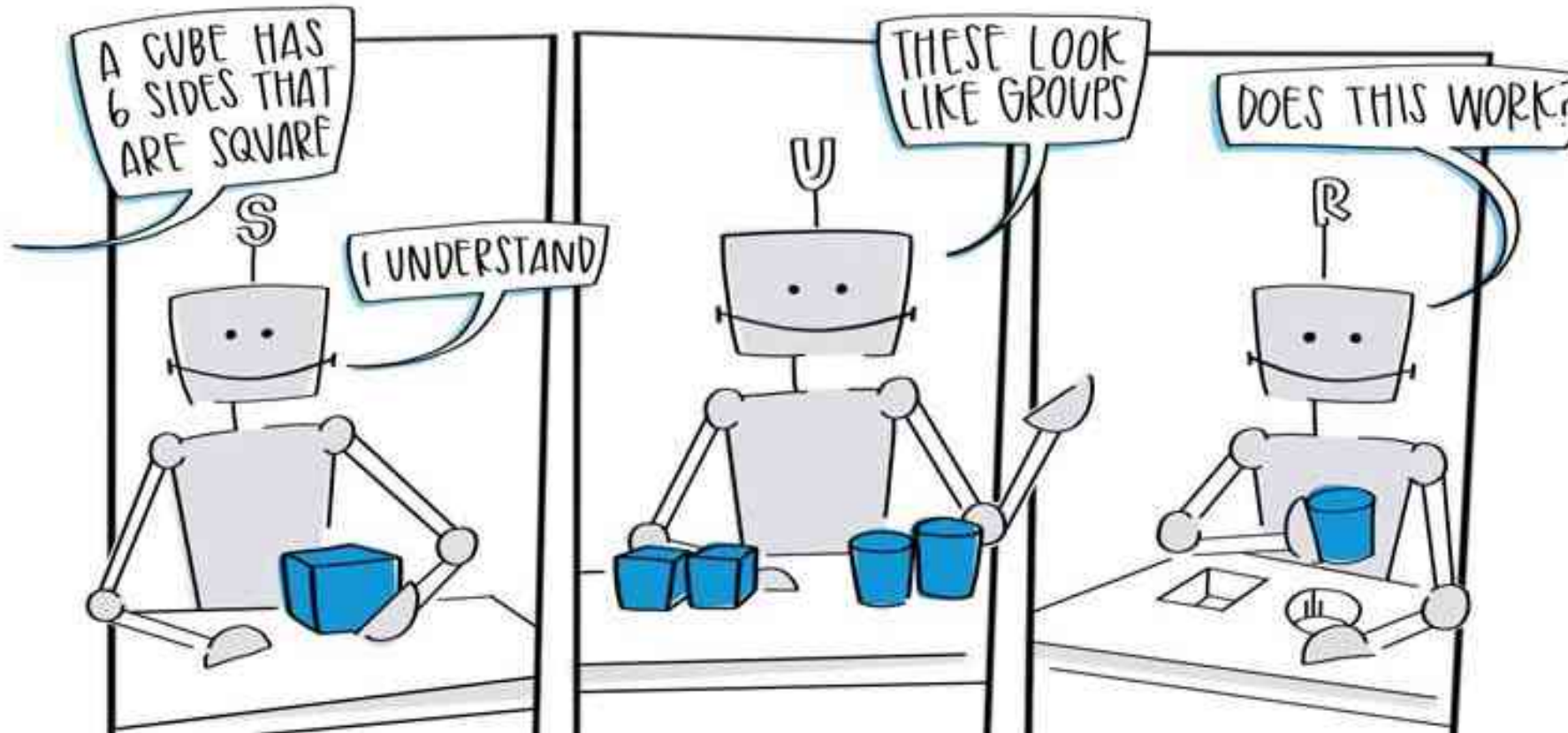
# Rule-based AI vs. machine learning





# Machine learning – different types of learning

Supervised vs. unsupervised vs. reinforcement learning



**supervised**

**unsupervised**

**reinforcement**

<https://www.ceralytics.com/3-types-of-machine-learning/>

# Machine learning – different types of learning

## Supervised vs. unsupervised vs. reinforcement learning

### Supervised learning:

- **Principle:** The algorithm is given training data which contains examples of **input variables / features (= X)** along with their corresponding **output variables / target (= y)** as the “correct answer” and the goal is to learn a function that maps inputs to outputs.
- **Examples:** Classification models, regression models

### Unsupervised learning:

- **Principle:** No labels (i.e., target values) are given to the algorithm, leaving it on its own to **find structure in the input data (= X)**. Unsupervised learning can be a goal by itself (discovering hidden patterns) or a means towards a supervised approach (feature learning).
- **Examples:** Cluster analysis, dimensionality reduction, density estimation

### Reinforcement learning:

- **Principle:** “(...) problem of finding suitable actions to take in a given situation in order to **maximize a reward**. Here the learning algorithm is not given examples of optimal outputs, in contrast to supervised learning, but must instead discover them by a **process of trial and error**. Typically, there is a sequence of states and actions in which the learning algorithm is interacting with its environment.” (BISHOP, 2006)
- **Example:** Trading agents, gaming





# Machine learning with tabular data

A simple regression example for house price prediction

**General model structure:**

$$y = a + b \times x$$

**Application-specific model:**

$$\text{price} = a + b \times \text{square feet}$$

**Specific model with trained weights:**

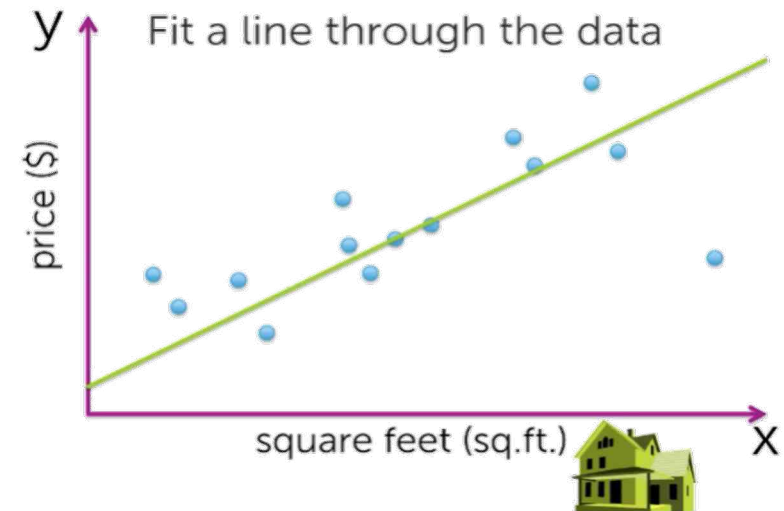
$$\text{price} = 50,000 + 300 \times \text{square feet}$$

**Calculation example:**

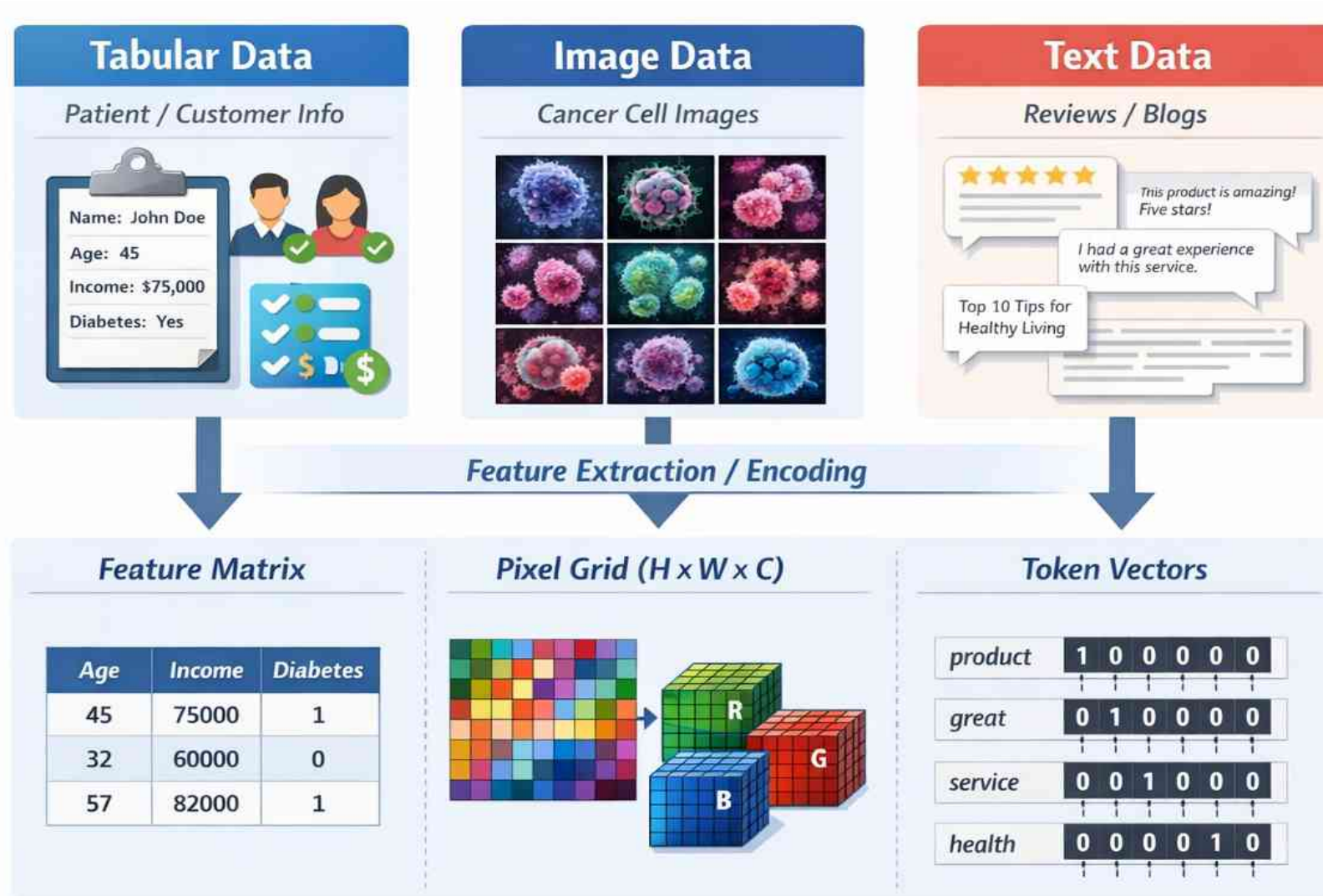
$$200,000 = 50,000 + 300 \times 500$$

$$200,000 = 50,000 + 150,000$$

| Square feet (=X) | Actual price (=y)<br>(blue points) | Predicted price (=ŷ)<br>(green line) |
|------------------|------------------------------------|--------------------------------------|
| 500              | 210,000                            | 200,000                              |
| 800              | 290,000                            | 290,000                              |
| 1200             | 410,000                            | 410,000                              |
| 1800             | 600,000                            | 590,000                              |
| 2000             | 670,000                            | 650,000                              |
| ...              | ...                                | ...                                  |



# Tabular data vs. images vs. text

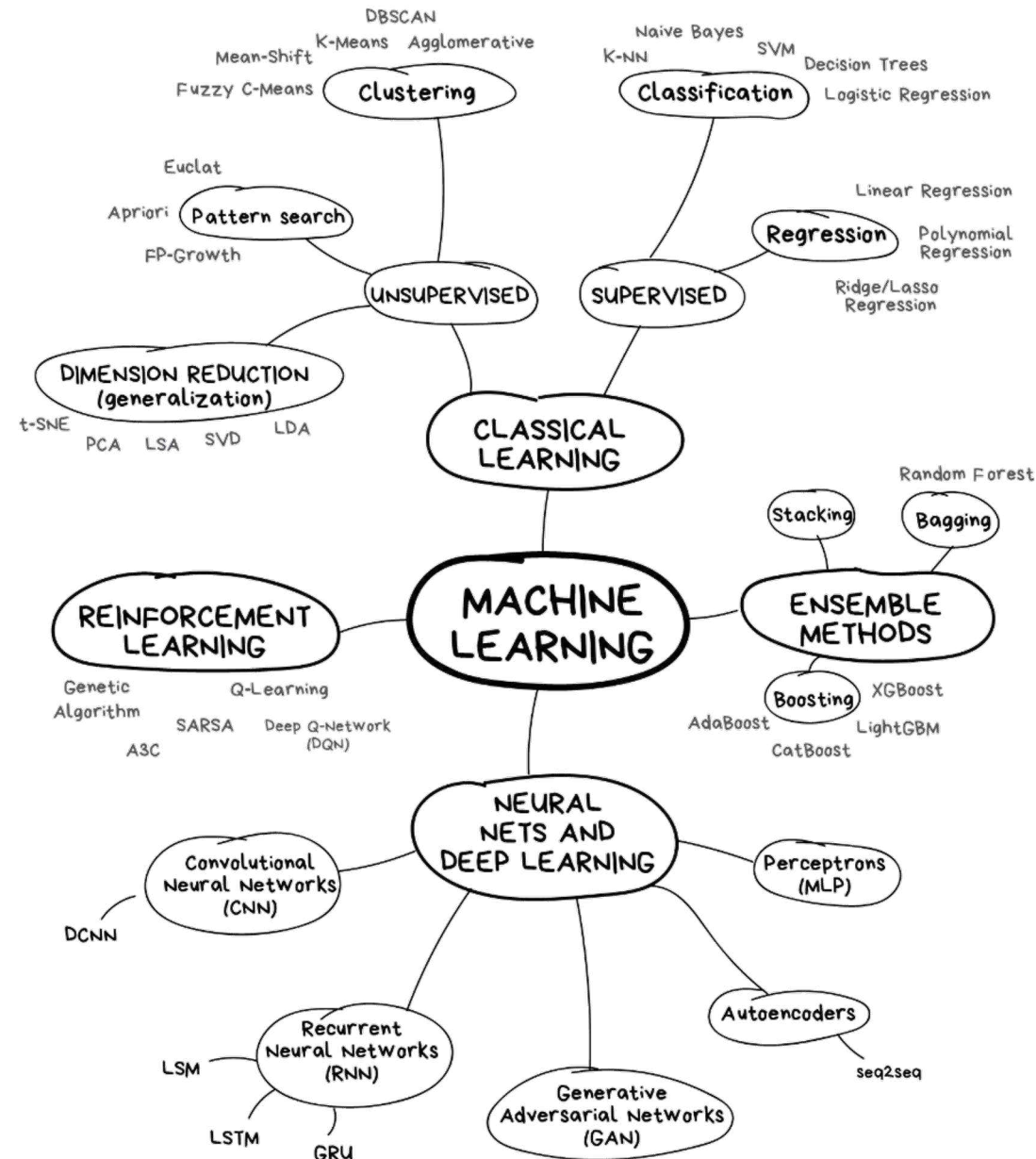


# Examples of fascinating applications

Some examples of supervised learning tasks

| Features / input (= x)    | Target / output (= y)          | Application          |
|---------------------------|--------------------------------|----------------------|
| Voice recording           | Transcript                     | Speech recognition   |
| Historical market data    | Future market data             | Trading bots         |
| Photograph                | Caption                        | Image tagging        |
| Drug chemical properties  | Treatment efficacy             | Pharma R&D           |
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| Car locations and speed   | Traffic flow                   | Traffic lights       |
| Faces                     | Names                          | Face recognition     |

# The universe of machine learning

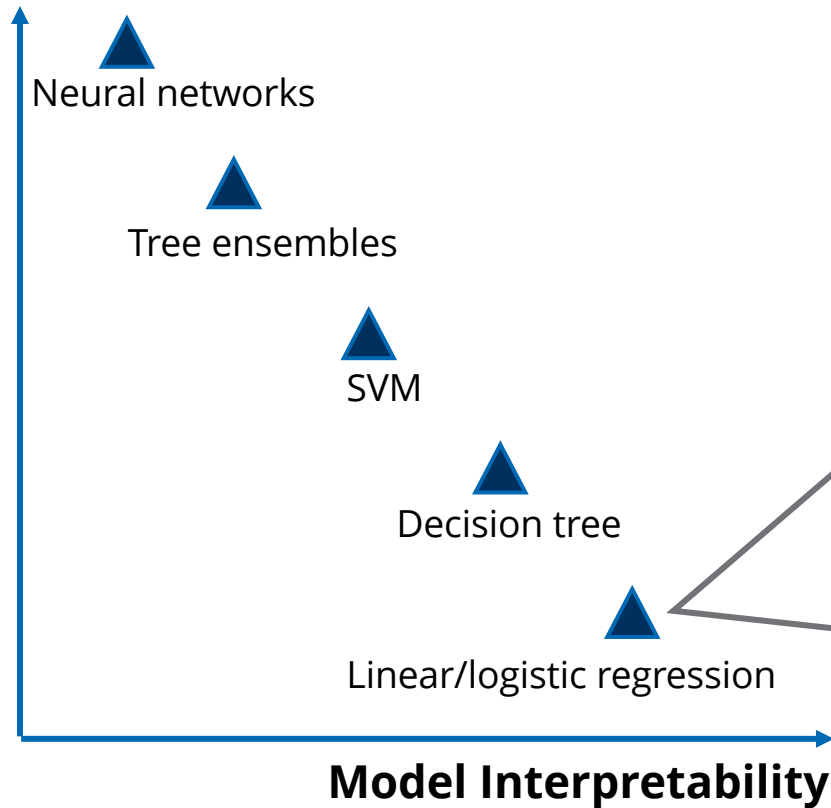




# Broad variety of machine learning models

From simple to complex models

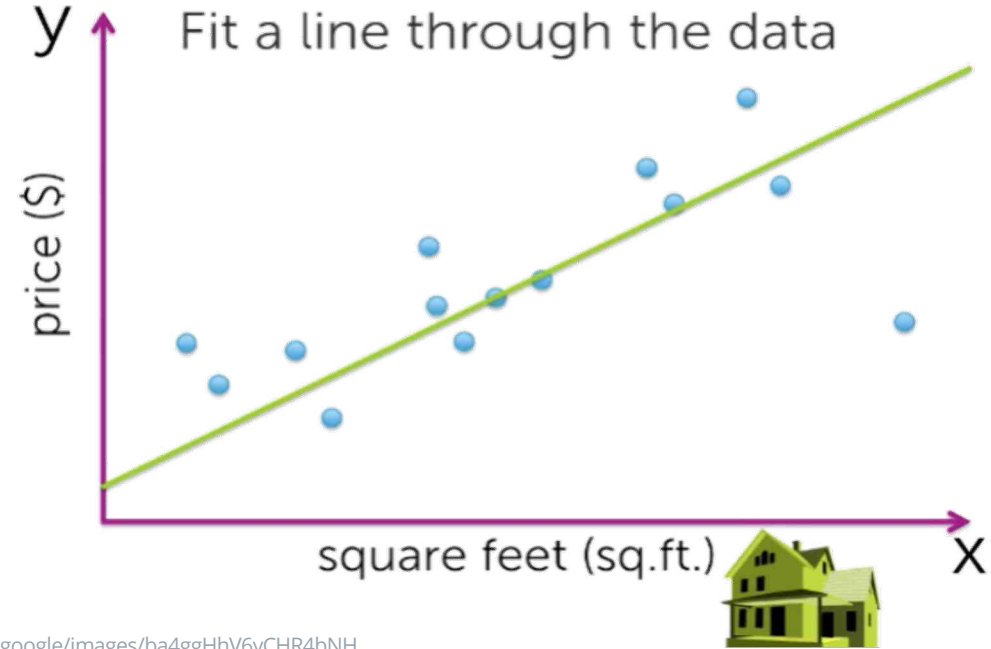
**Predictive  
Performance**



**Linear regression (LR):**

$$y = a + bx$$

$$\text{price} = a + b \times \text{square feet}$$

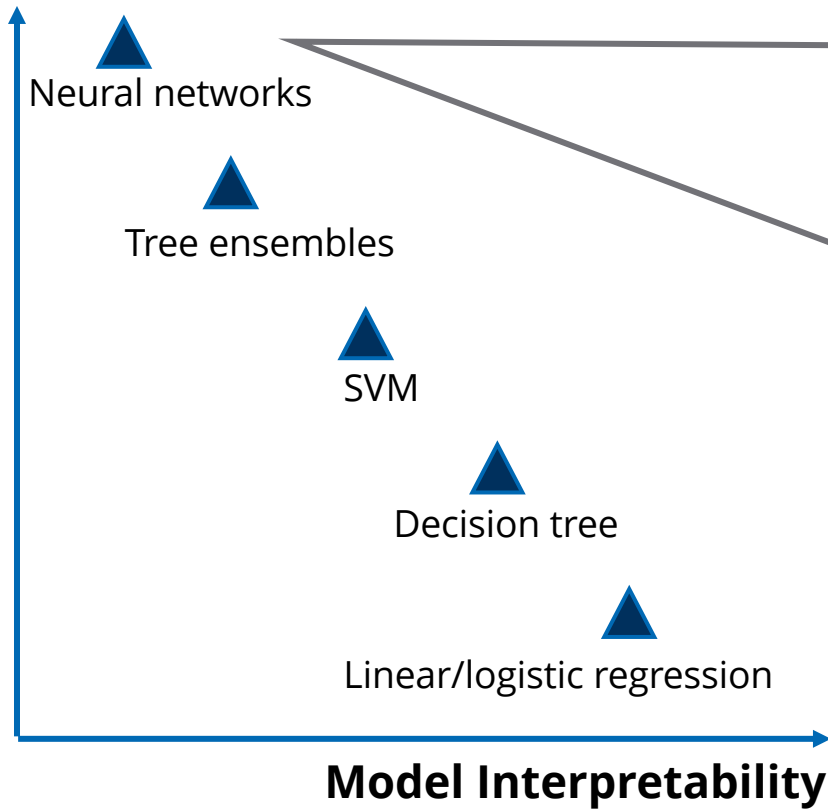


<https://share.google/images/ba4ggHhV6yCHR4bNH>

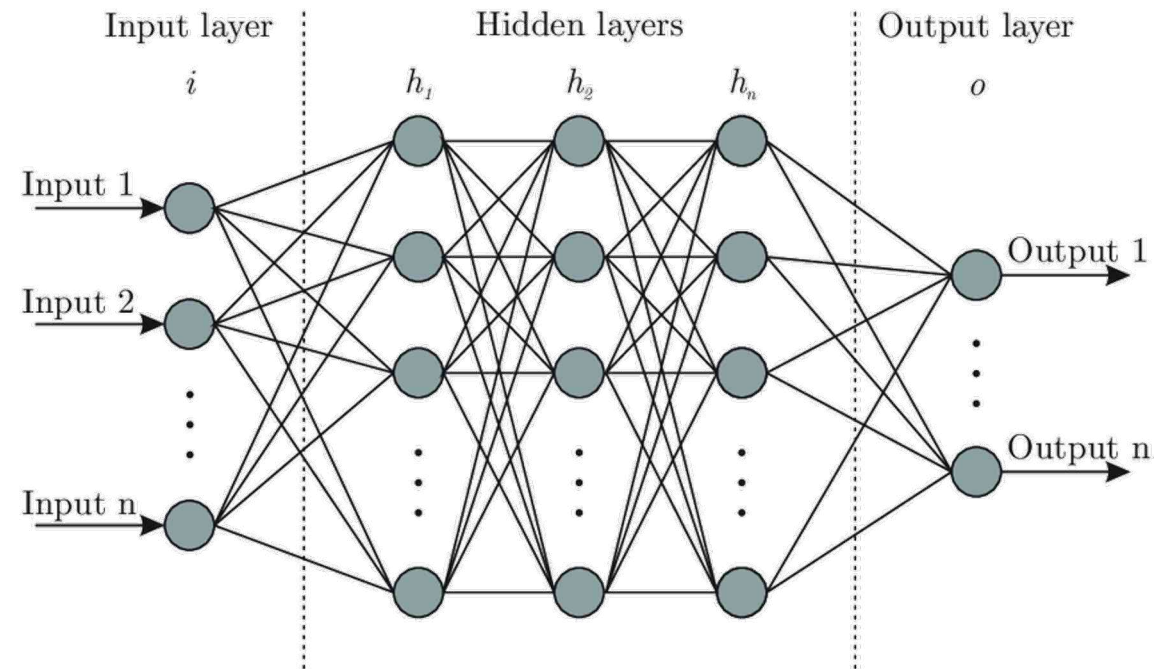
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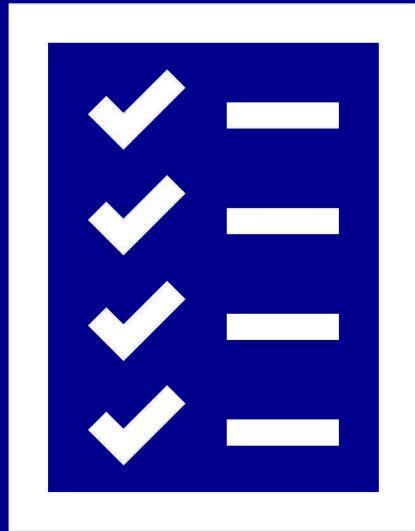
**Predictive  
Performance**



**Artificial neural network**



<https://images.app.goo.gl/JGUGviUAbcY7henZ6>



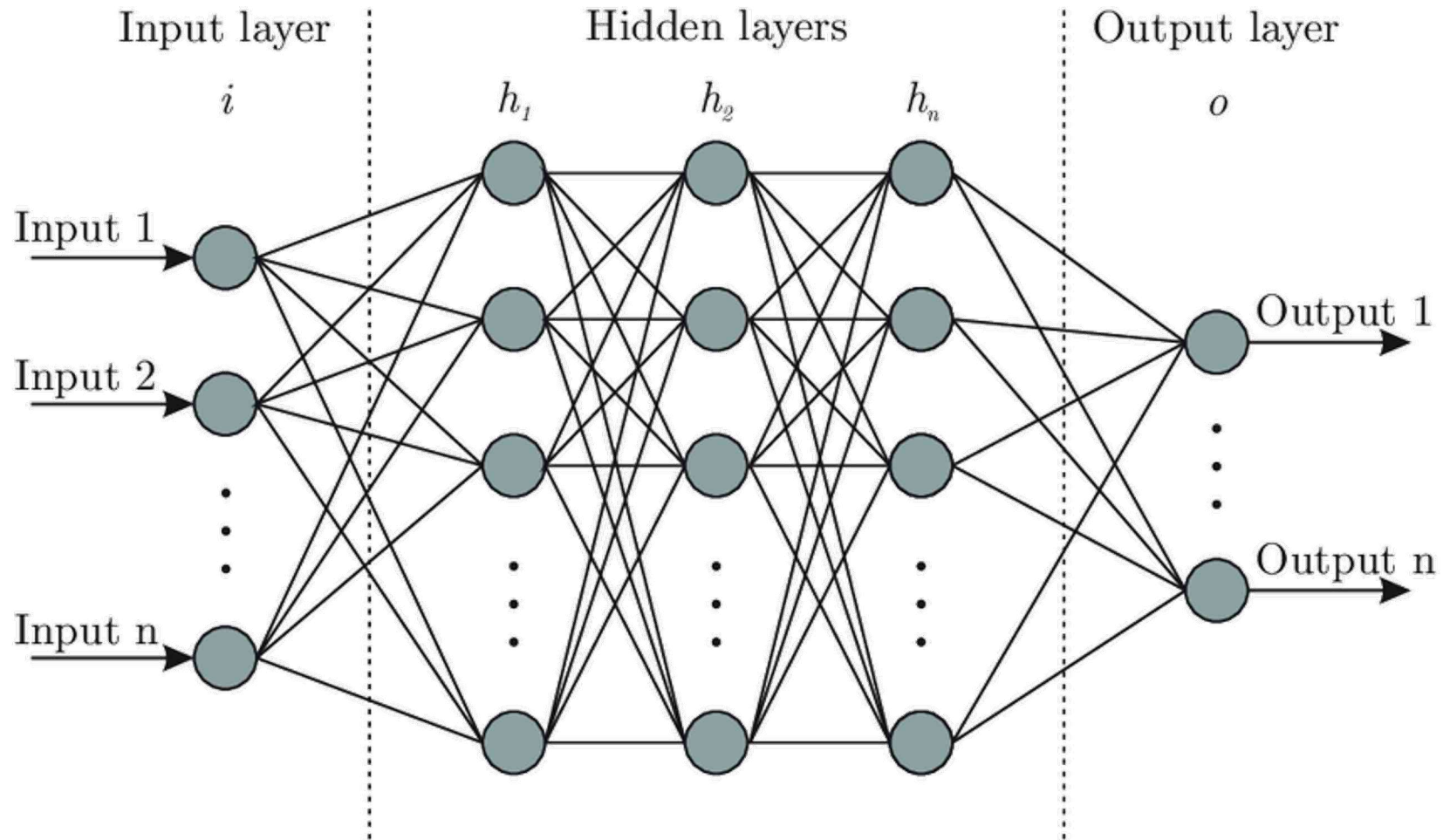
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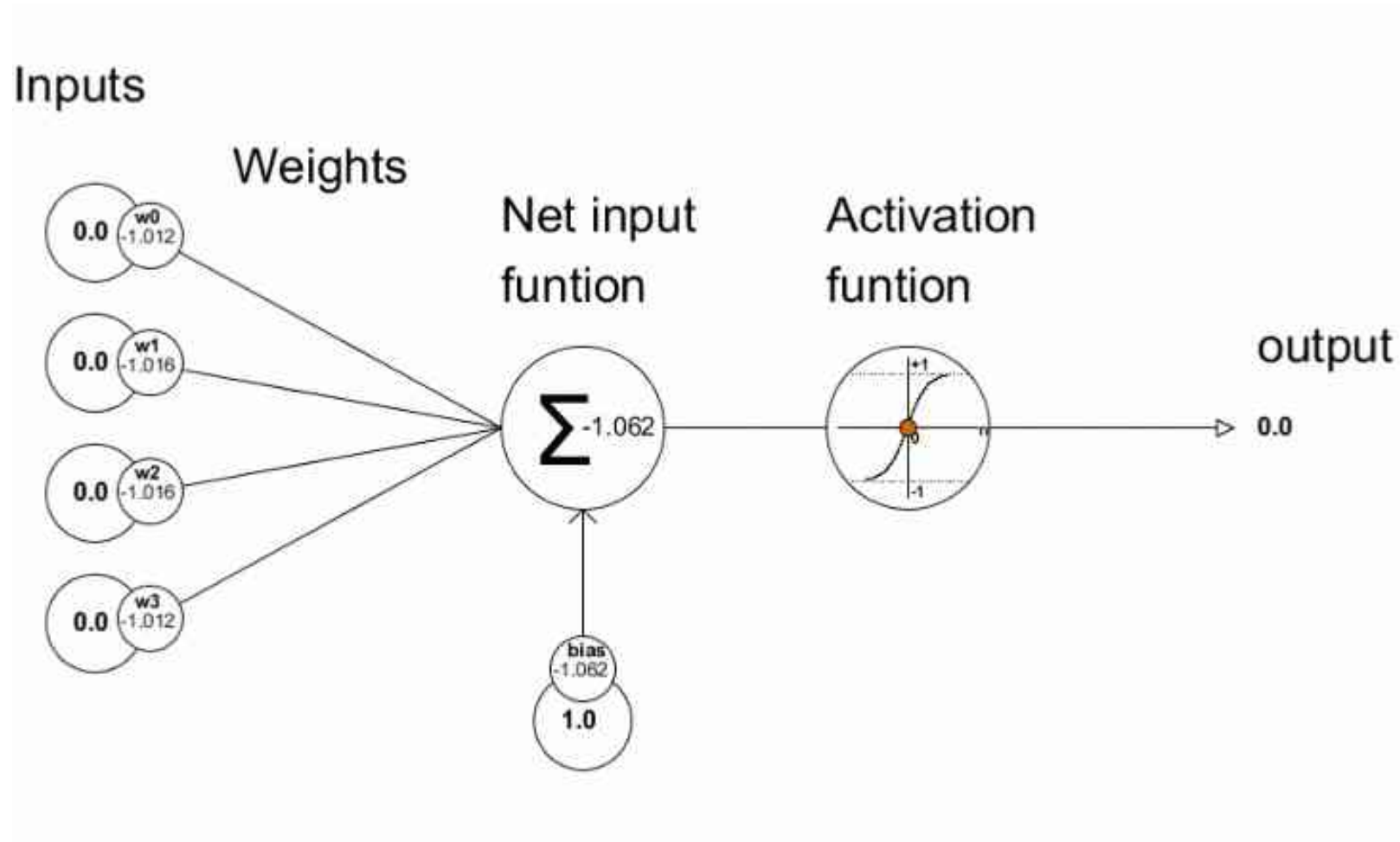
# Artificial neural networks (ANNs)

The general structure



# Artificial neural networks (ANNs)

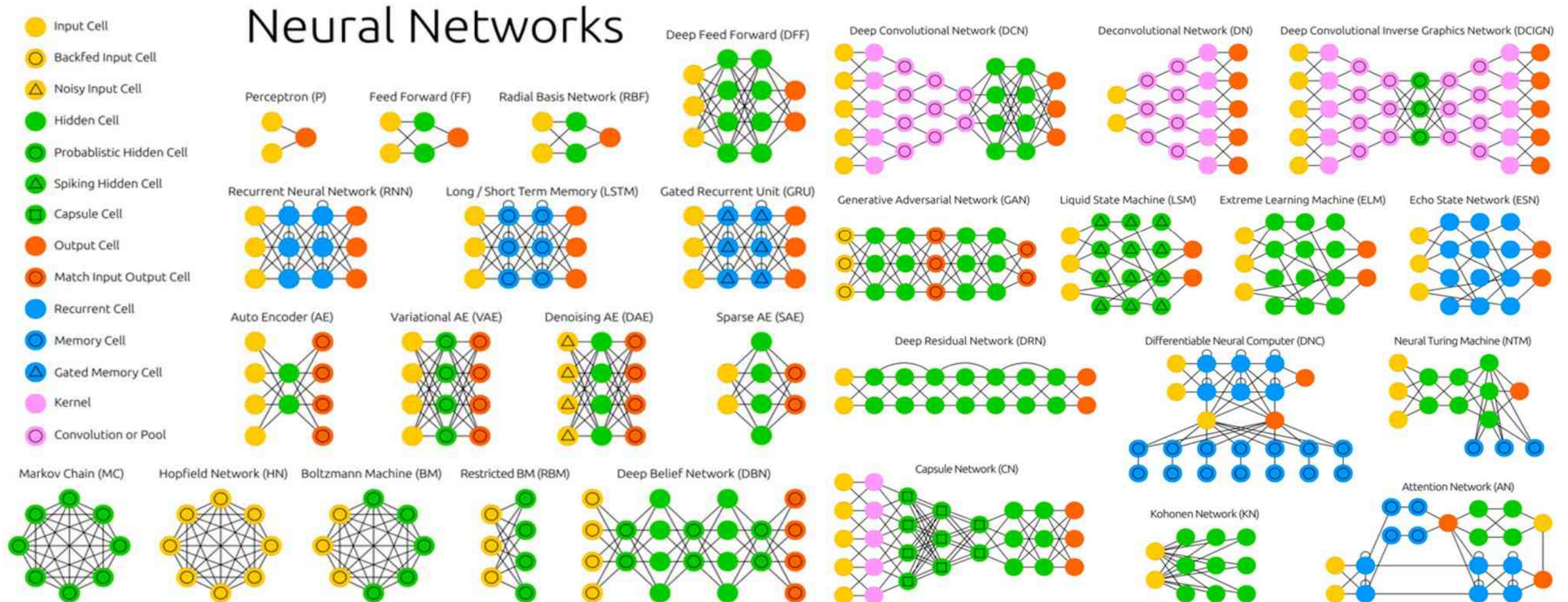
## Mathematics of a single neuron



[https://www.linkedin.com/feed/update/urn:li:activity:7004139140158009344?utm\\_source=share&utm\\_medium=member\\_android](https://www.linkedin.com/feed/update/urn:li:activity:7004139140158009344?utm_source=share&utm_medium=member_android)

# Artificial neural networks (ANNs)

## The neural network zoo



<https://doi.org/10.3390/proceedings47010009>



## Application examples

[illegible]

The diagram illustrates a hierarchical neural network for object classification. It consists of five layers of nodes, each represented by a circle. The layers are labeled on the right side of the diagram:

- Output (object identity):** The top layer, containing three nodes labeled 'CAR', 'PERSON', and 'ANIMAL'.
- 3rd hidden layer (object parts):** The second layer from the top, containing three nodes showing abstract, colorful patterns.
- 2nd hidden layer (corners and contours):** The third layer from the top, containing three nodes showing abstract, colorful patterns.
- 1st hidden layer (edges):** The fourth layer from the top, containing three nodes showing abstract, colorful patterns.
- Visible layer (input pixels):** The bottom layer, containing three nodes showing solid colors (light blue, brown, and orange).

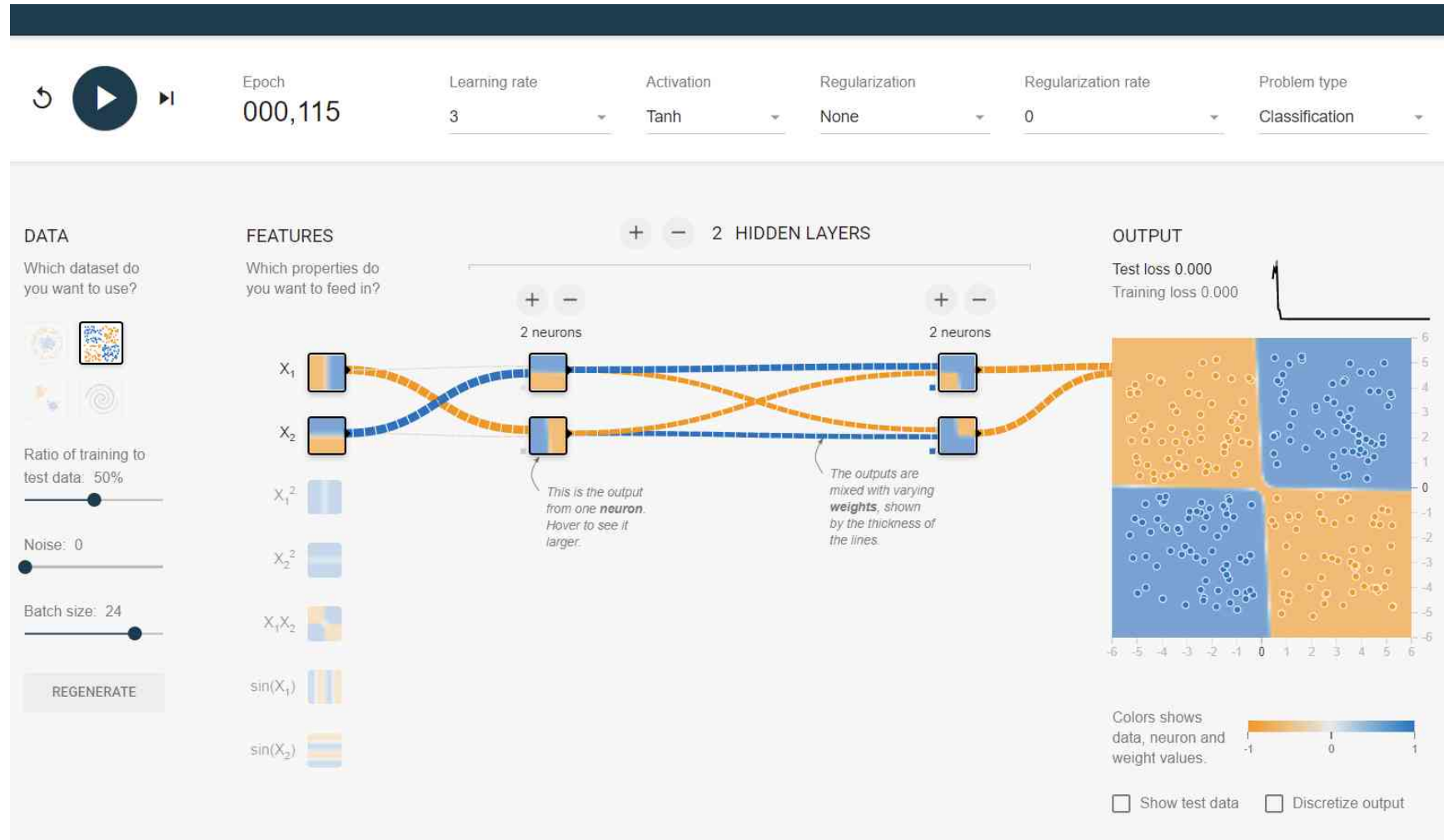
Arrows indicate the flow of information from the visible layer up to the output layer, showing a fully connected architecture between adjacent layers.

The diagram illustrates the interaction between an Agent and an Environment in a Reinforcement Learning framework. The Agent's internal components include a state input  $s$ , a Deep Neural Network (DNN) with parameters  $\theta$ , and a policy function  $\pi_{\theta}(s, a)$ . The Agent takes an action  $a$  based on the current state  $s$  and the policy. This action  $a$  is sent to the Environment. The Environment returns a Reward  $r$  to the Agent and observes the next state  $s$  back to the Agent, completing the loop.



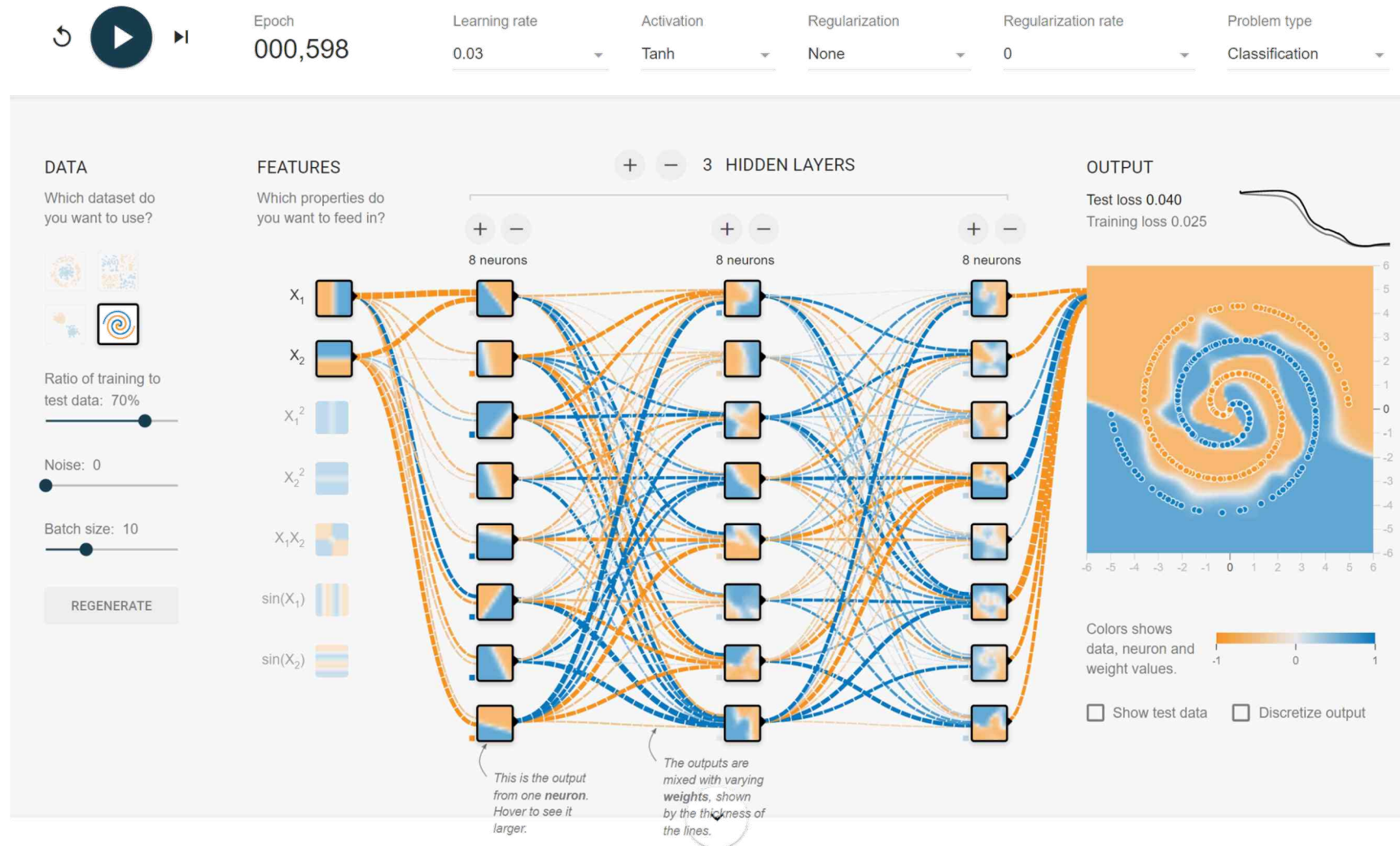
# A playful demonstration example

<https://playground.tensorflow.org/>



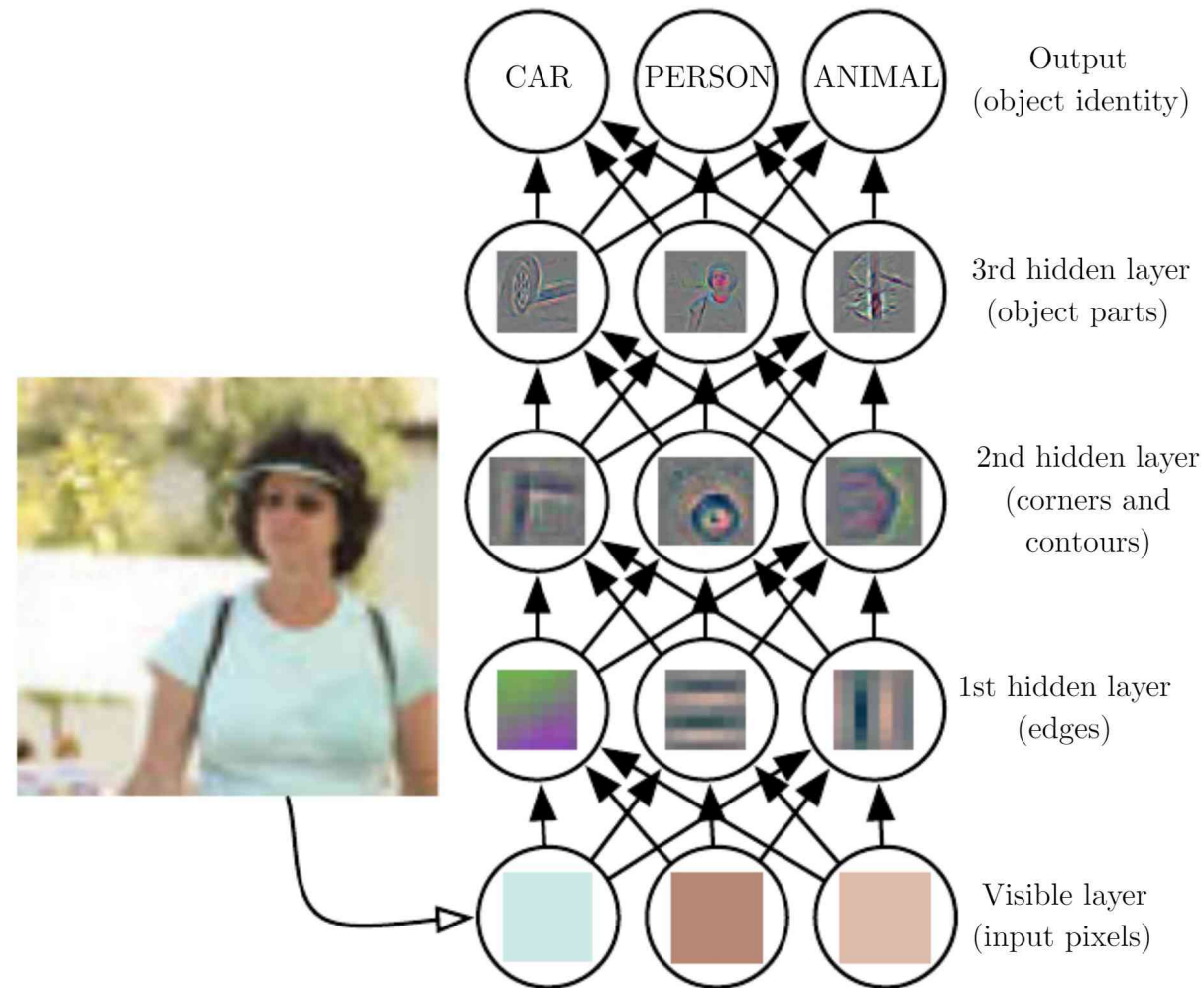
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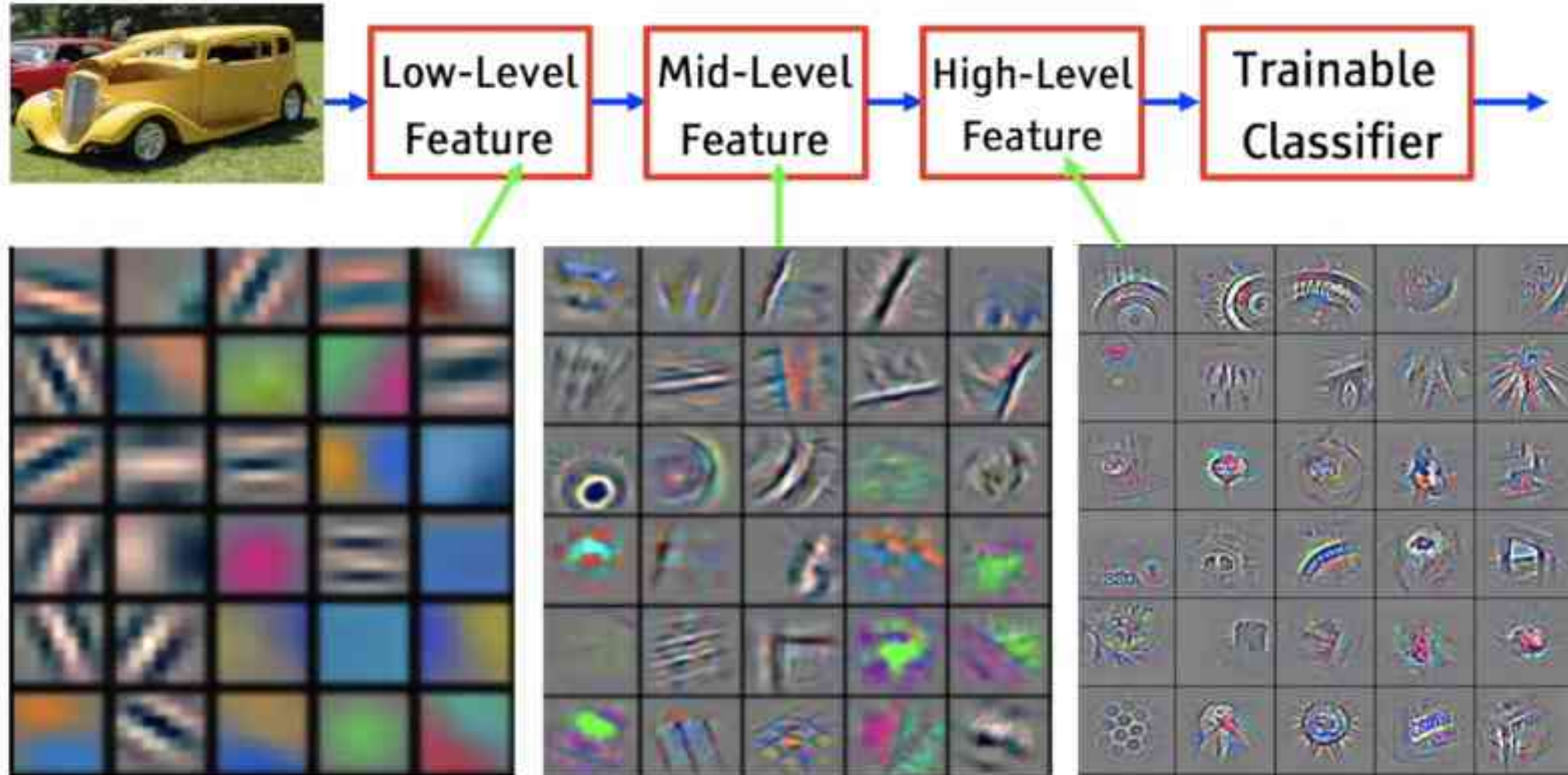
# The superpower of deep neural networks

Deep learning = automated feature learning



Goodfellow et al. (2016)

# Deep learning = learning of increasingly complex patterns

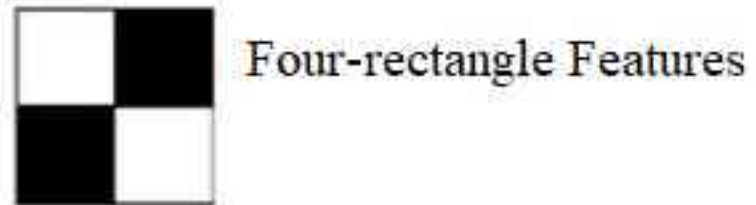


Zeiler & Fergus (2013)

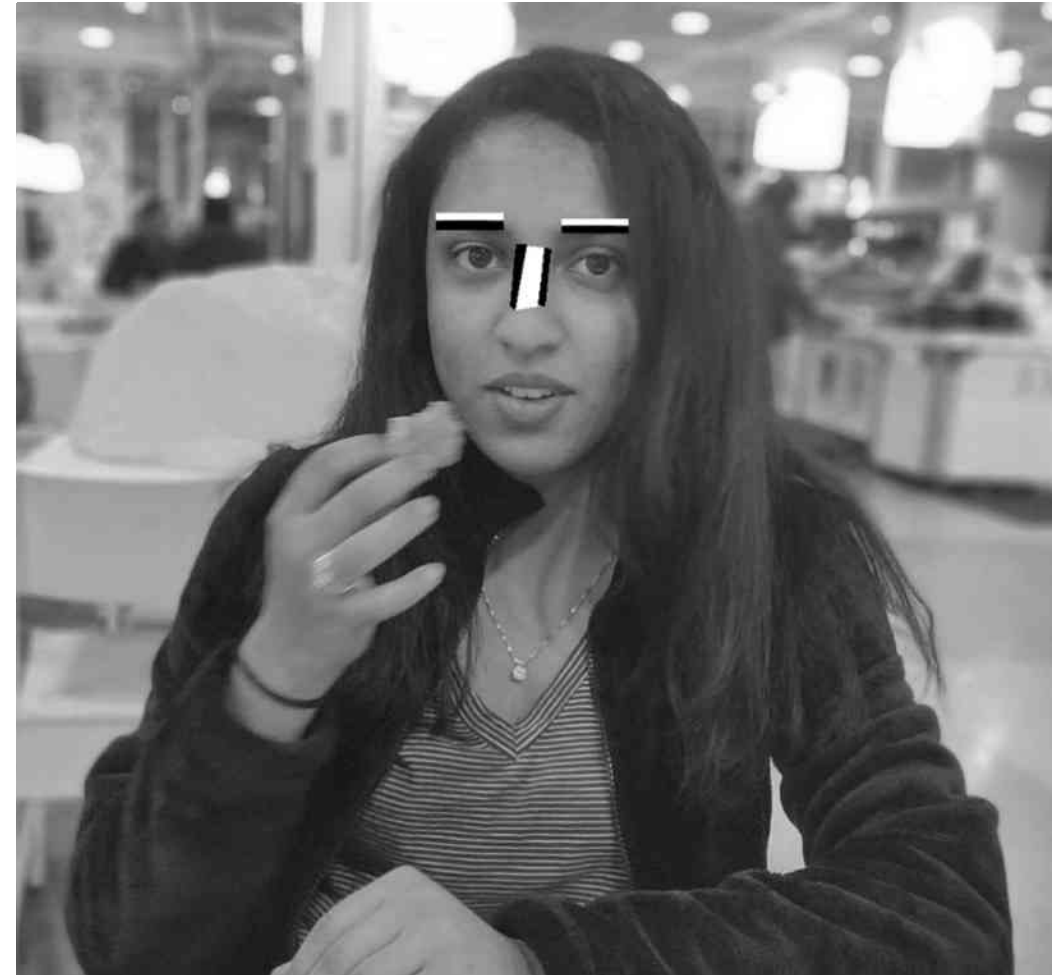


# Before the era of deep learning, developers defined patterns manually

## Hand-crafted features / patterns



Important Features for Face Detection



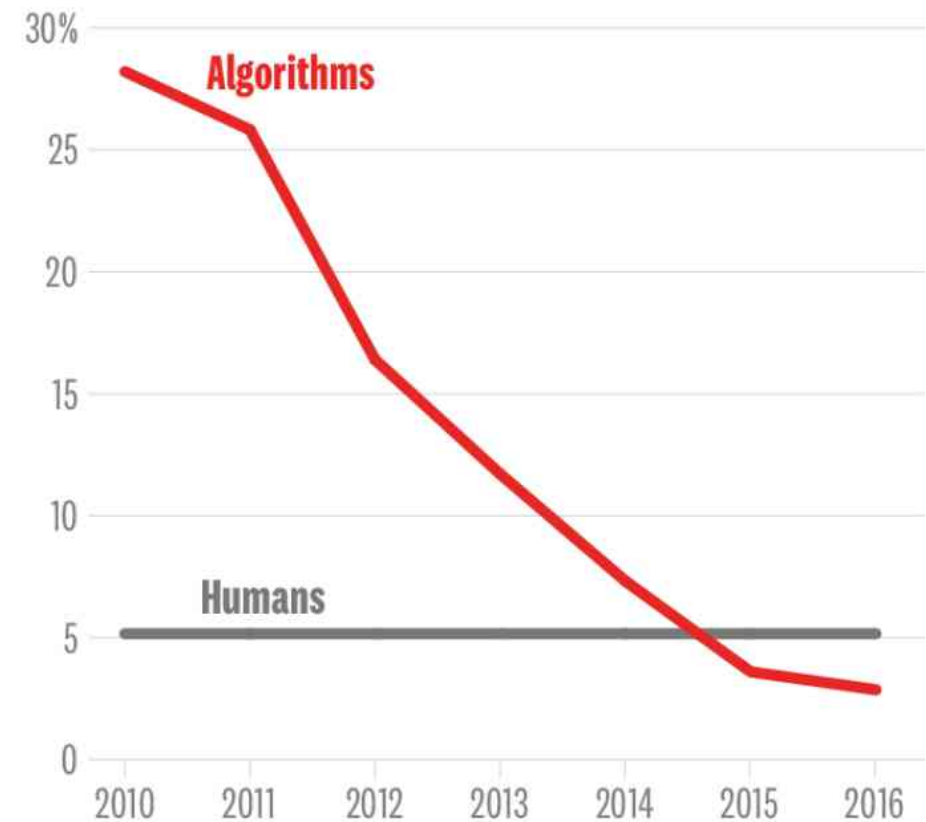
<https://towardsdatascience.com/the-intuition-behind-facial-detection-the-viola-jones-algorithm-29d9106b6999>

# The power of increasingly large deep learning models

Puppy or muffin?



## VISION ERROR RATE



Brynjolfsson, E. and McAfee A. "The business of artificial intelligence." *Harvard business review* 7.1 (2017): 1-2.

# A computer vision model that reads players' faces to flag likely bluffs



[https://www.instagram.com/p/Dapvu1TgMX8/?img\\_index=1&igsh=eWdqbmZzdnRlzh1](https://www.instagram.com/p/Dapvu1TgMX8/?img_index=1&igsh=eWdqbmZzdnRlzh1)

# How do ChatGPT & Co. work?

**But how does this work  
with text data and  
natural language processing?  
For example, with ChatGPT?**

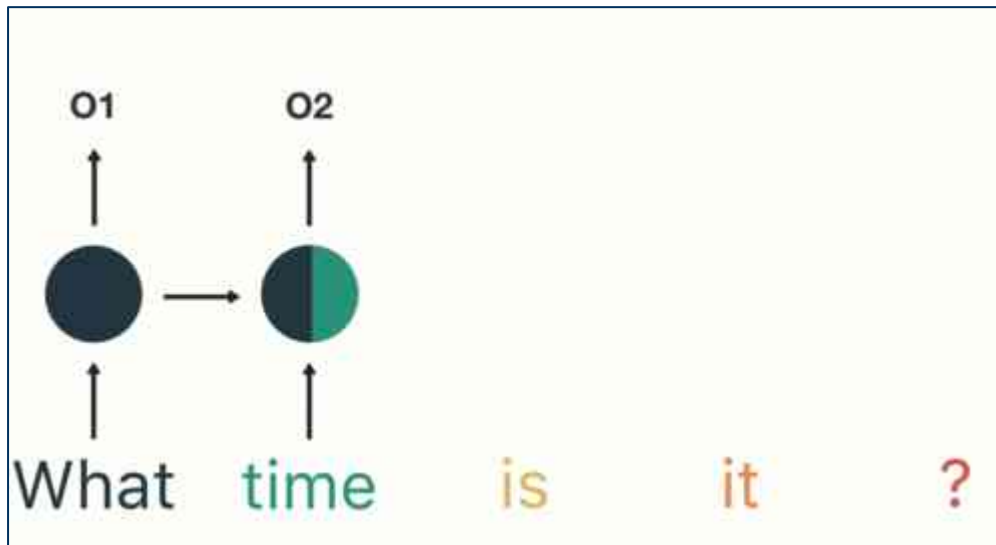




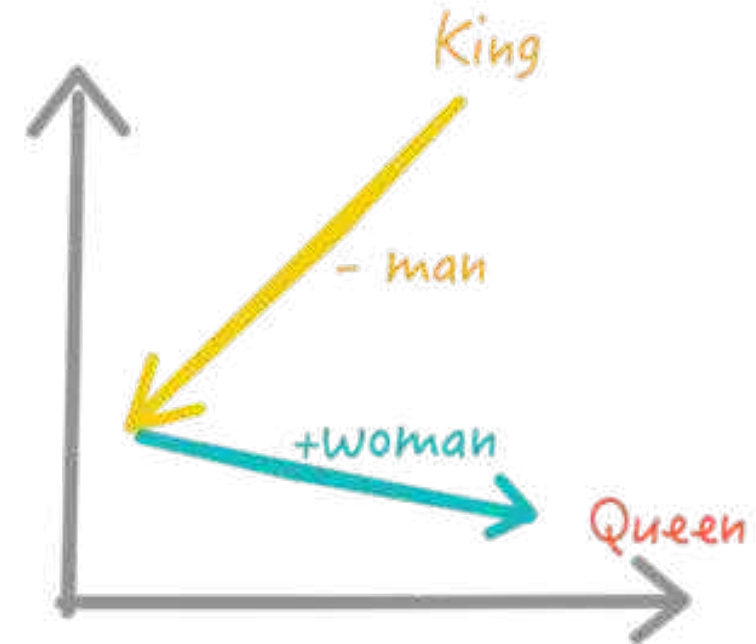
# How do ChatGPT & Co. work?

For a better understanding, we need to know two important concepts

## 1. Language modeling



## 2. Embeddings



<https://www.kdnuggets.com/2021/09/text-preprocessing-methods-deep-learning.html>

# ChatGPT & Co. are large language models (LLMs)

A **language model** estimates the probability of a word or a sequence of words given a preceding sequence of words.

Binge ... on | - | and | of | is  
Binge **drinking** ... is | and | had | in | was  
Binge drinking **may** ... be | also | have | not | increase  
Binge drinking may **not** ... be | have | cause | always | help  
Binge drinking may not **necessarily** ... be | lead | cause | results | have  
Binge drinking may not necessarily **kill** ... you | the | a | people | your  
Binge drinking may not necessarily kill **or** ... even | injure | kill | cause | prevent  
Binge drinking may not necessarily kill or **even** ... kill | prevent | cause | reduce | injure  
Binge drinking may not necessarily kill or even **damage** ... your | the | a | you | someone  
Binge drinking may not necessarily kill or even damage **brain** ... cells | functions | tissue | neurons  
Binge drinking may not necessarily kill or even damage brain **cells**, ... some | it | the | is | long

This also works for whole sentences and even paragraphs (e.g., questions + answers).

<https://doi.org/10.1098/rsos.211837>

# How can ChatGPT & Co. understand and process natural language?

To a machine, all words actually look the same, because it doesn't really understand their meaning.

## Original text

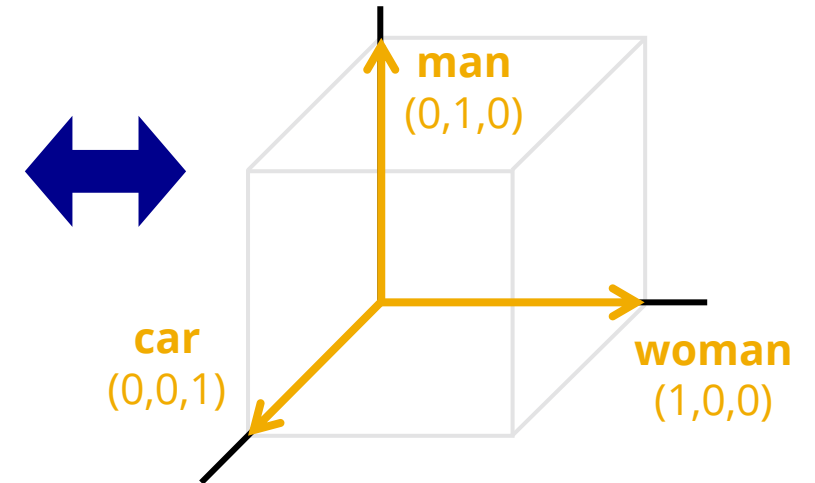
T1: "A woman arrived by car."  
T2: "A man arrived by car."  
T3: "A man married a woman."

## Conversion into a numerical form (for mathematical operations)

|    | a | woman | man | arrived | married | by | car |
|----|---|-------|-----|---------|---------|----|-----|
| T1 | 1 | 1     | 0   | 1       | 0       | 1  | 1   |
| T2 | 1 | 0     | 1   | 1       | 0       | 1  | 1   |
| T3 | 2 | 1     | 1   | 0       | 1       | 0  | 0   |

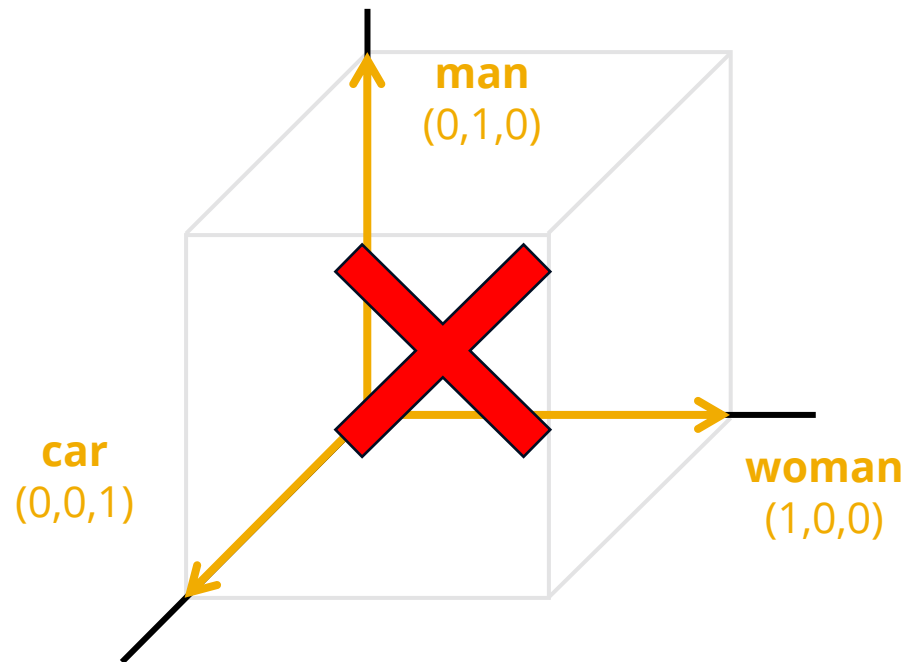
(simple counting of words)

## Representation of individual words in 3D vector space (only for woman, man, car)



So, how can we extract the meaning of words and/or phrases in a machine-accessible way?

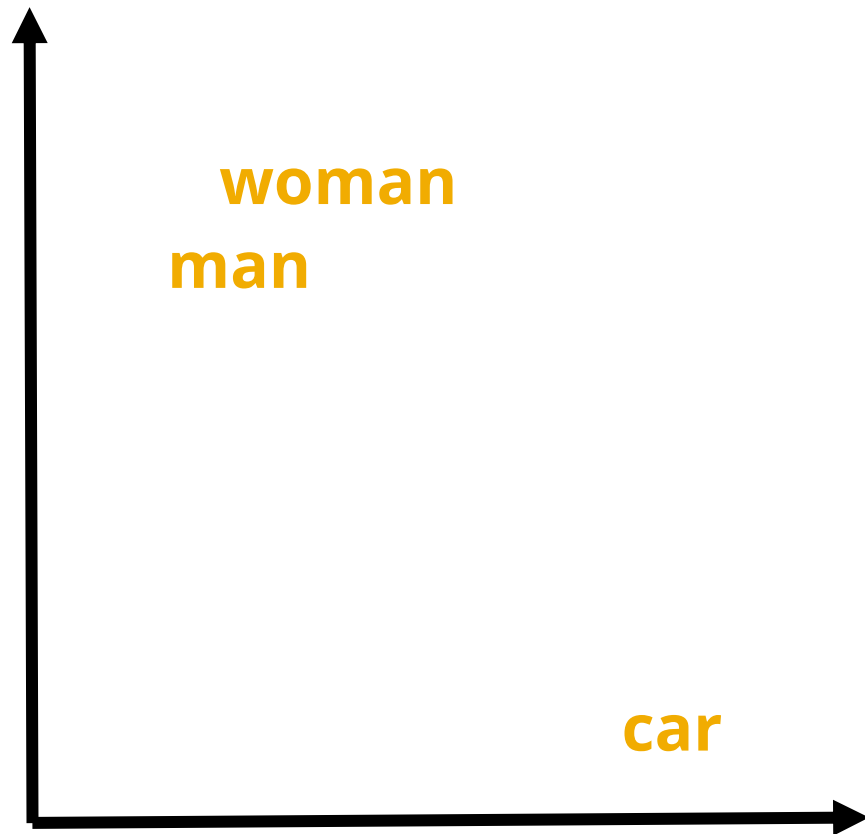
# The solution is to create so-called “word embeddings”



- Words are represented by **vectors** (= “word embeddings”)
- Words with **similar semantics** are **close** to each other (similarity is mathematically measurable)
- This makes it rather simple to **transfer learnings** from one word to a similar word (e.g., if algorithms know that a man can arrive by car, they can easily learn that a woman can also arrive by car)
- **Length** of the **vector representation** is usually much **smaller** than the length of the total vocabulary

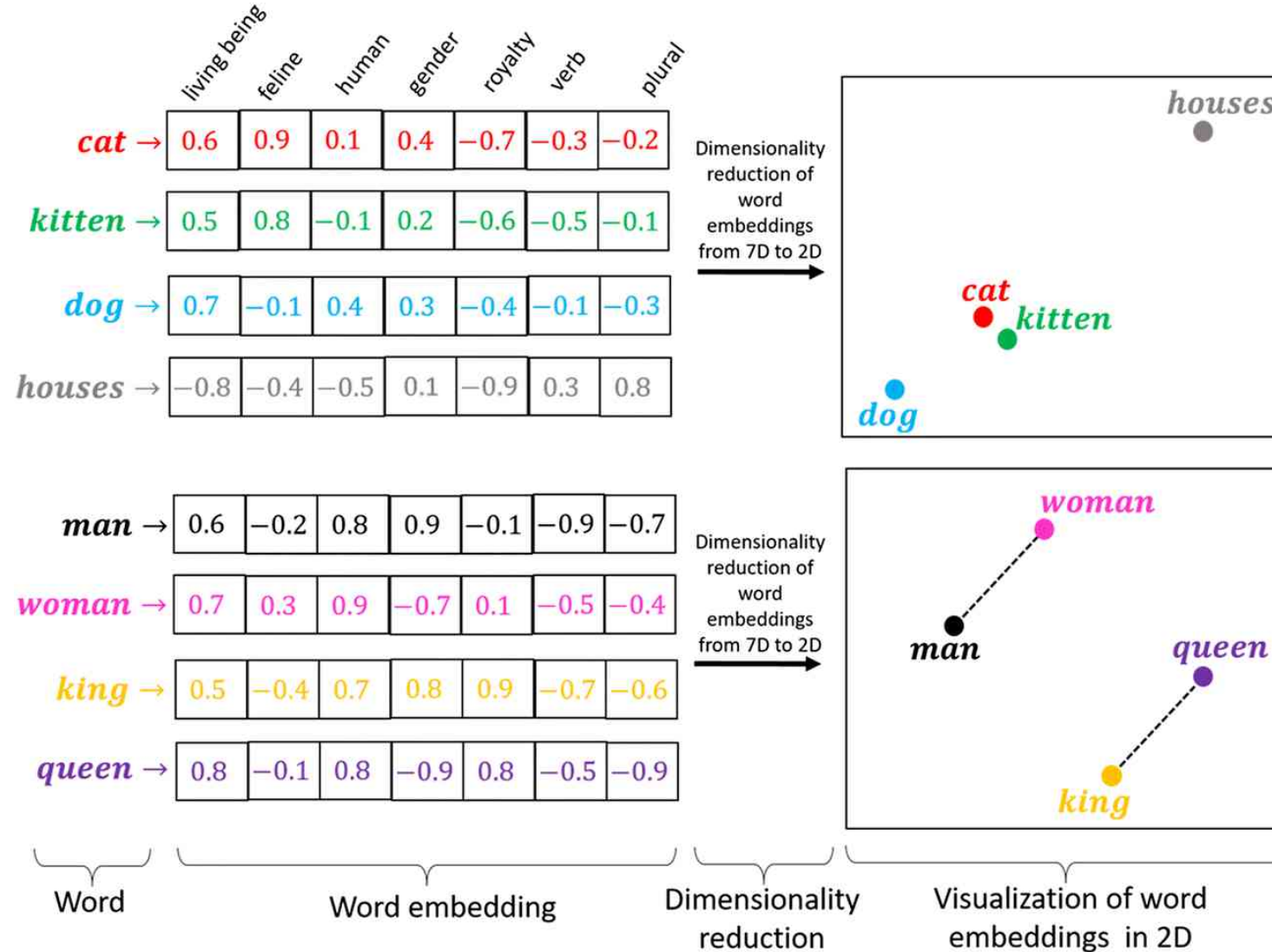


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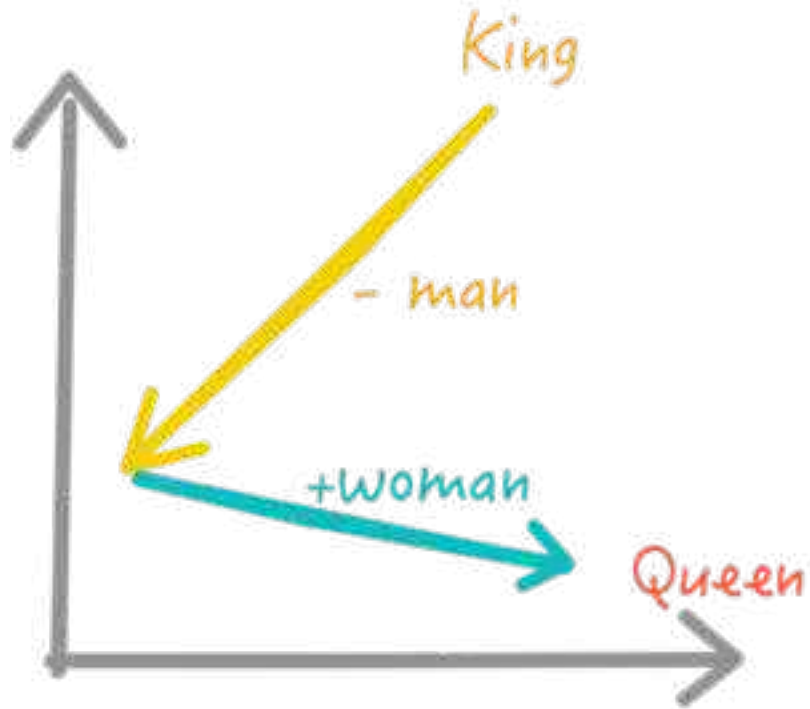


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# Some examples of word embeddings



# Benefits of word embeddings



a) Learns Analogy



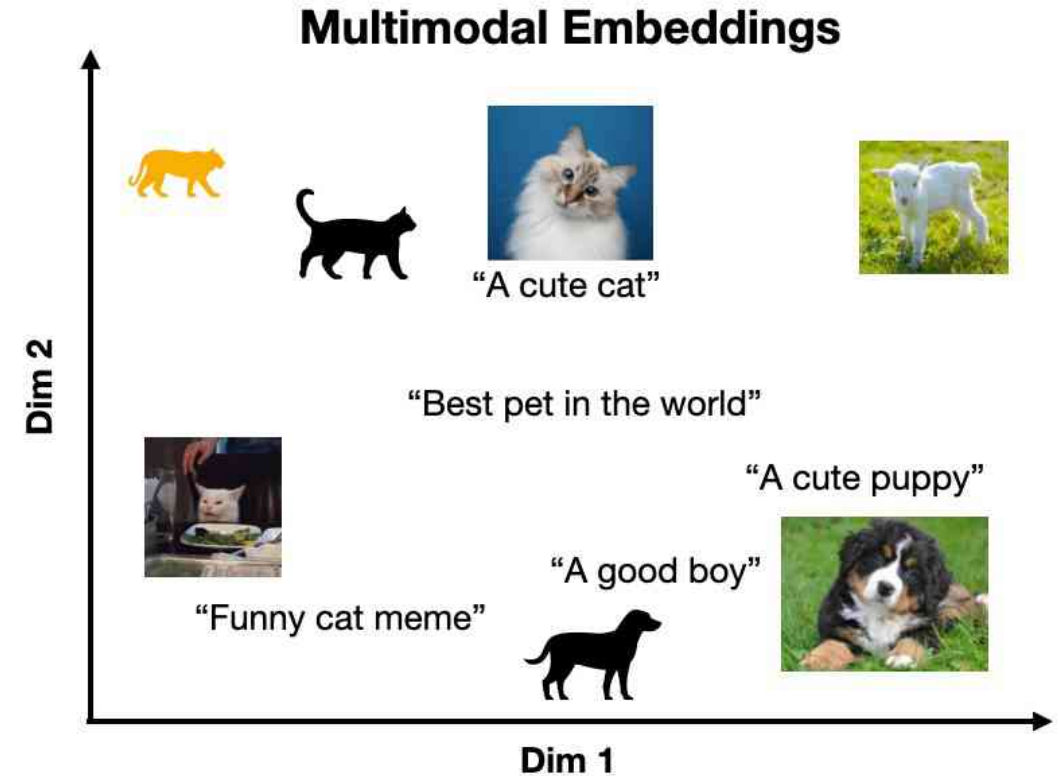
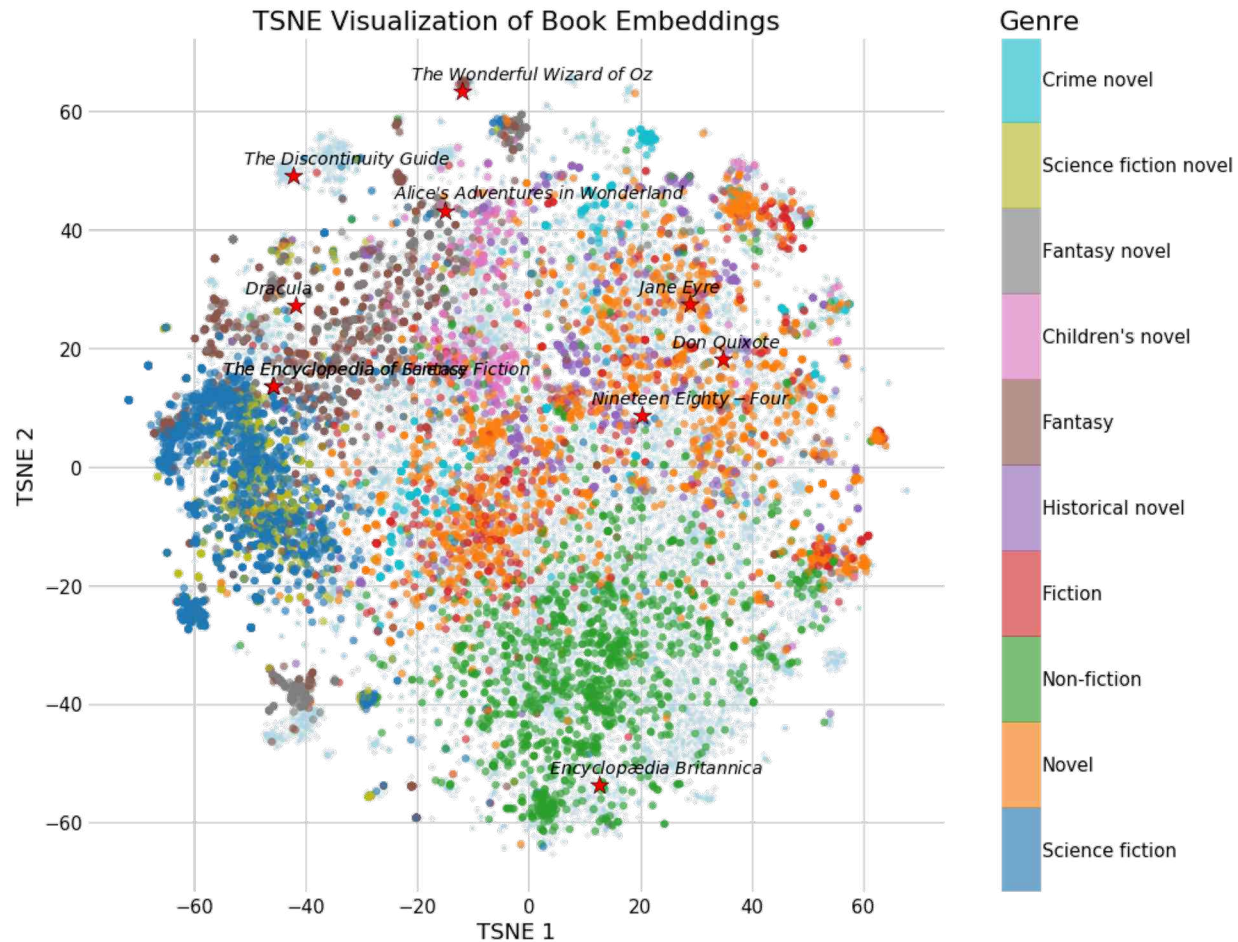
b) Similar Words have same angles

# Benefits of word embeddings





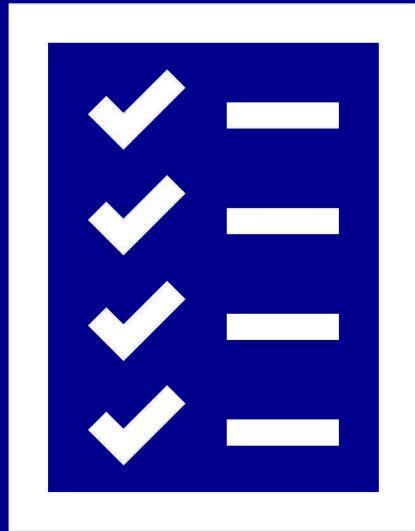
# More advanced examples of embeddings



# Recap: Examples of fascinating applications

Some examples of supervised learning tasks

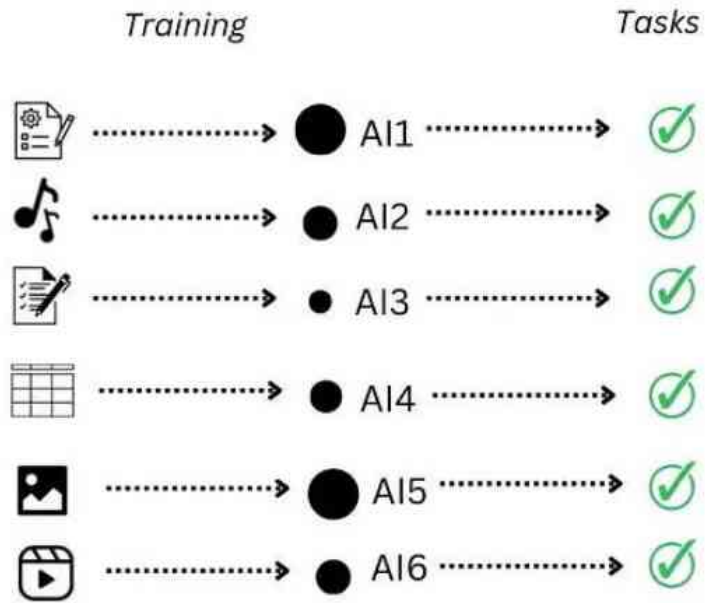
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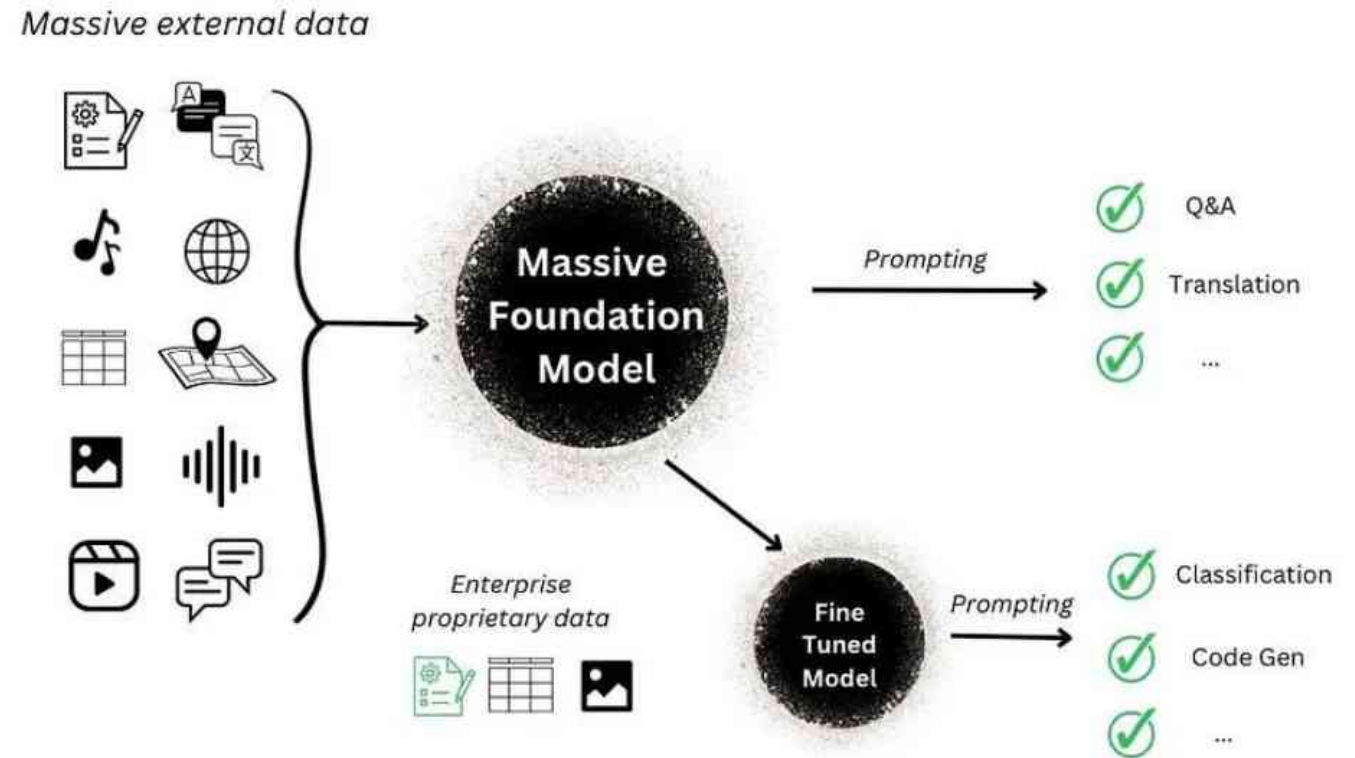
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# From traditional ML to (multi-modal) foundation models

## Traditional ML



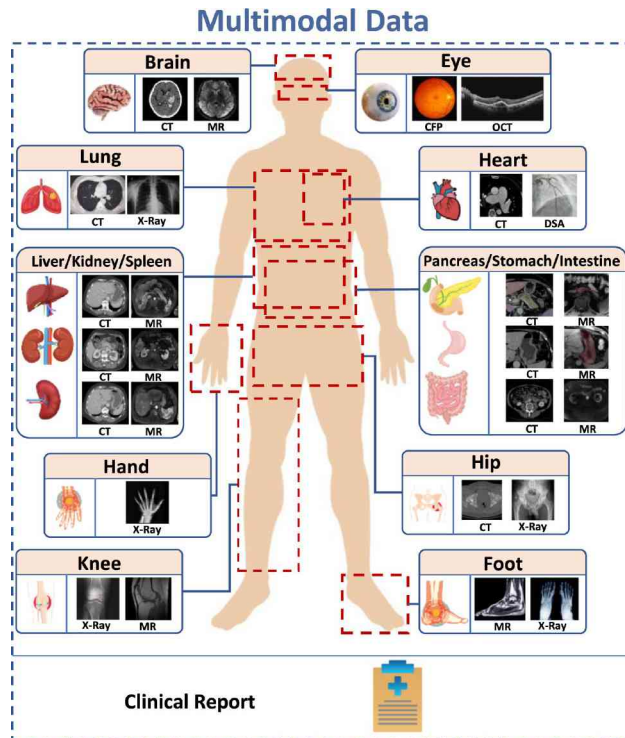
## Foundation models



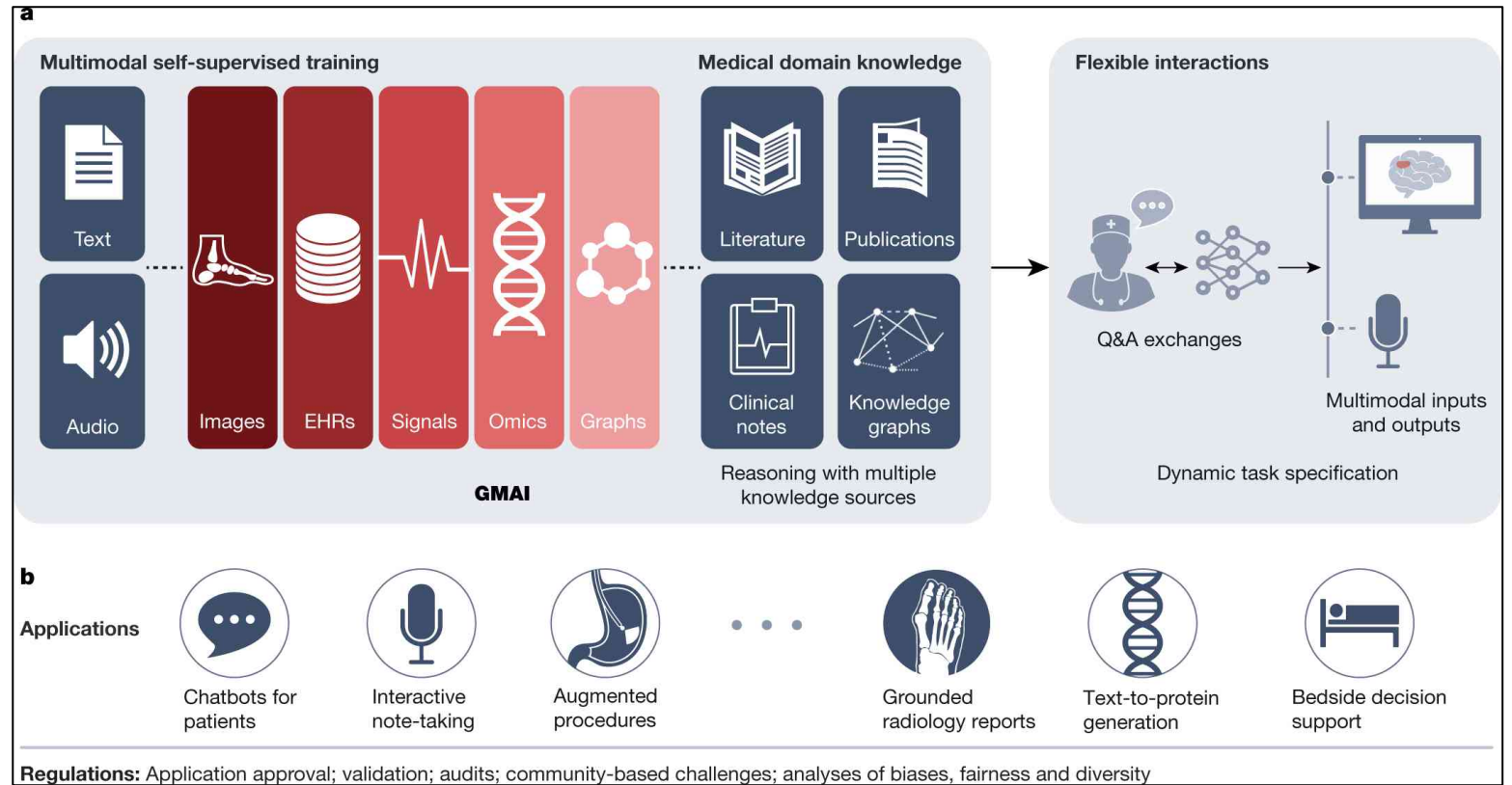
<https://medium.com/data-science-collective/what-are-foundation-models-and-why-should-data-scientists-care-c4a3aa7e9589>



# Foundation models for generalist medical AI



<https://www.sciencedirect.com/science/article/pii/S0933365725002003>



Moor, M., Banerjee, O., Abad, Z.S.H. *et al.* Foundation models for generalist medical artificial intelligence. *Nature* 616, 259–265 (2023). <https://doi.org/10.1038/s41586-023-05881-4>

# Generative AI

Use of foundation models to translate one data modality / representation into another

KHARI JOHNSON BUSINESS JUL 5, 2023 7:08 AM

## AI Could Change How Blind People See the World

Assistive technology services are integrating OpenAI's GPT-4, using artificial intelligence to help describe objects and people.



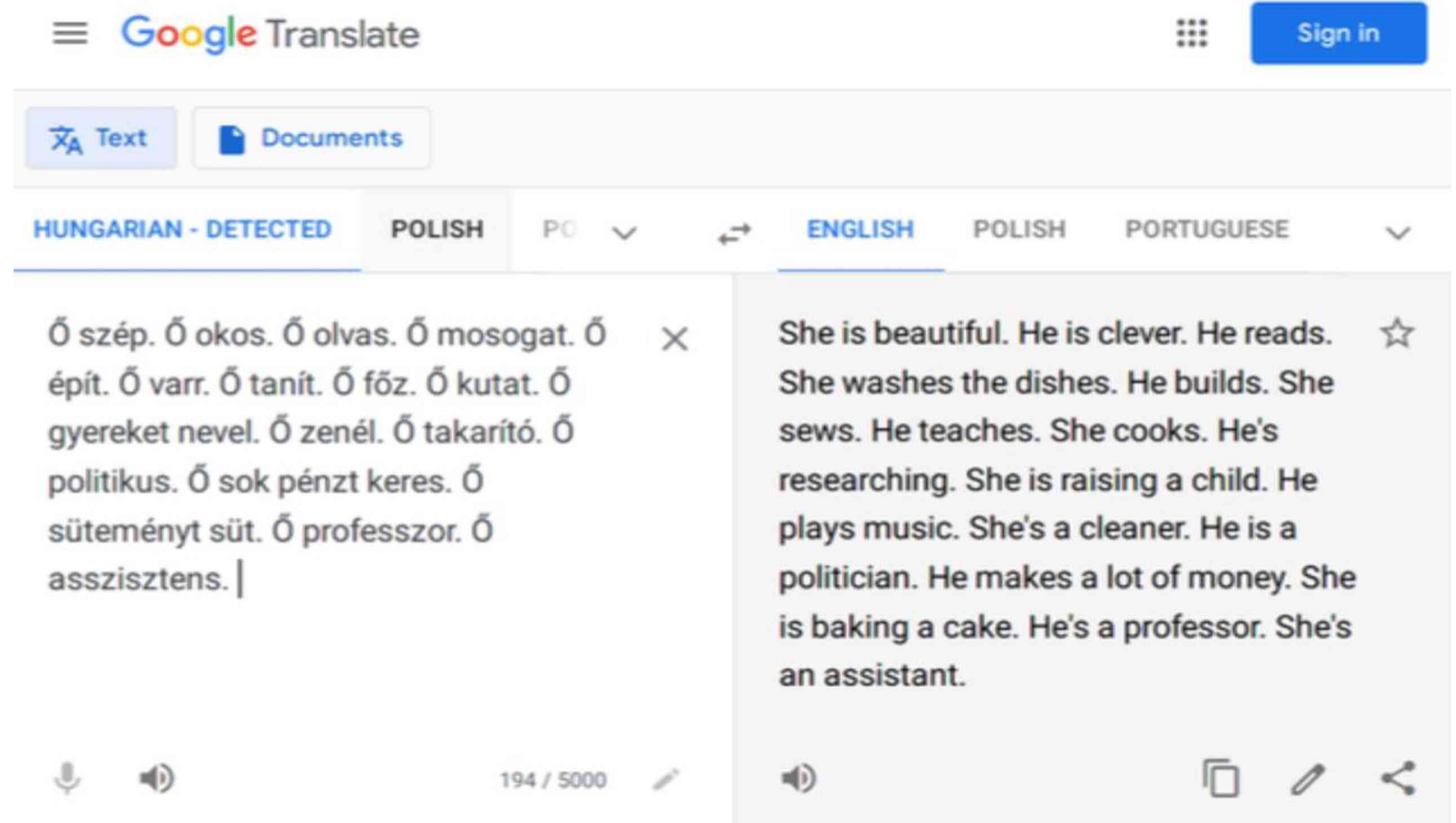
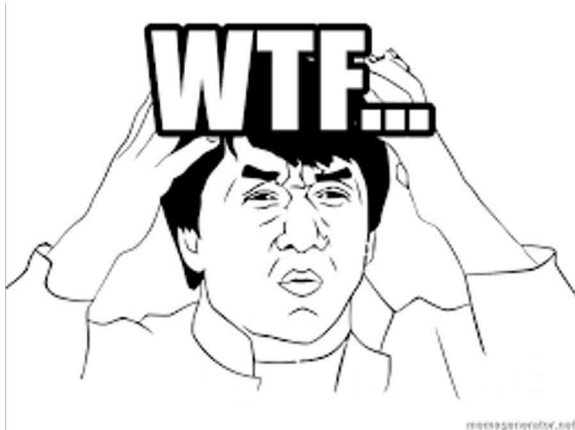
ILLUSTRATION: JACQUI VANLIEW; GETTY IMAGES

<https://www.wired.com/story/ai-gpt4-could-change-how-blind-people-see-the-world/>

# Generative AI

## Challenges with biased data

Hungarian has no gendered pronouns, so Google Translate had to make some assumptions



# Generative AI

Generating realistic images

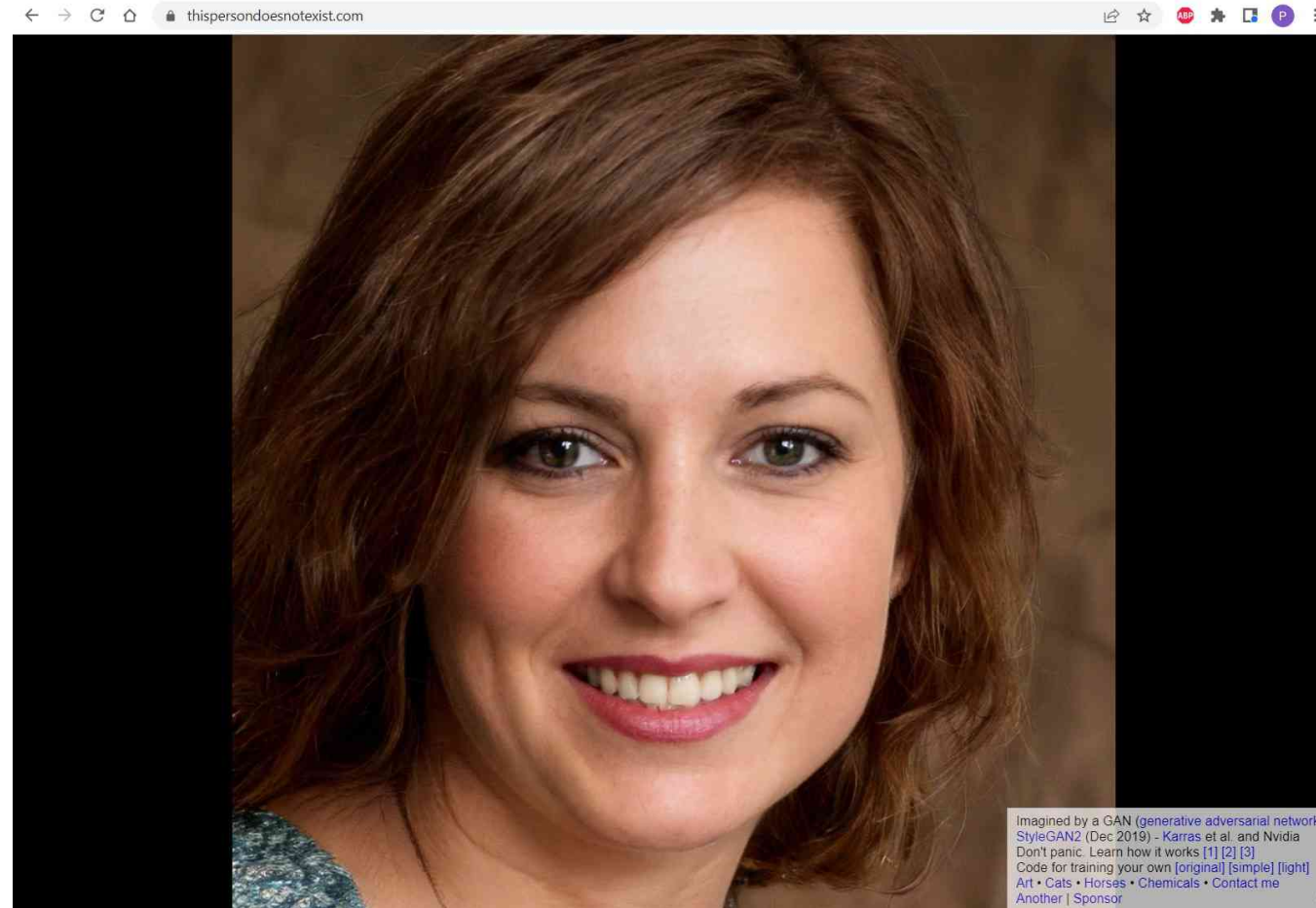


Shorten, C., & Khoshgoftaar, T. M. (2019). A survey on Image Data Augmentation for Deep Learning. *Journal of Big Data*, 6(1), 60. <https://doi.org/10.1186/s40537-019-0197-0>



# Generative AI

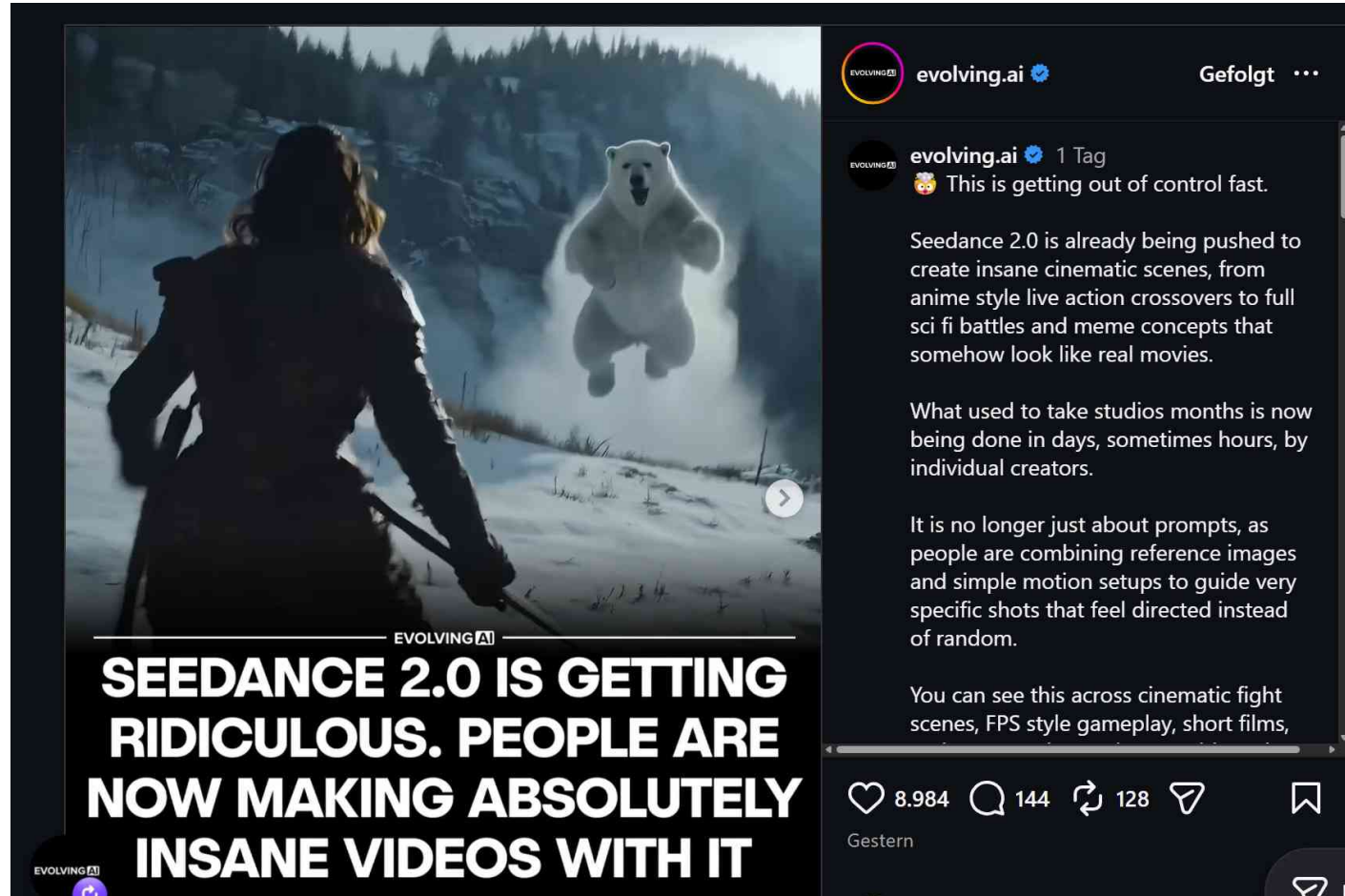
## Generating realistic images



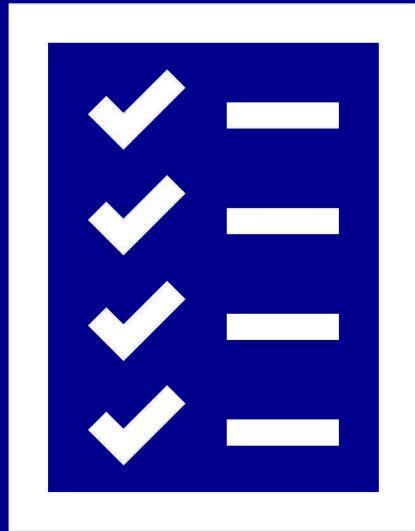
<https://thispersondoesnotexist.com/>

# Generative AI

## Generating realistic videos



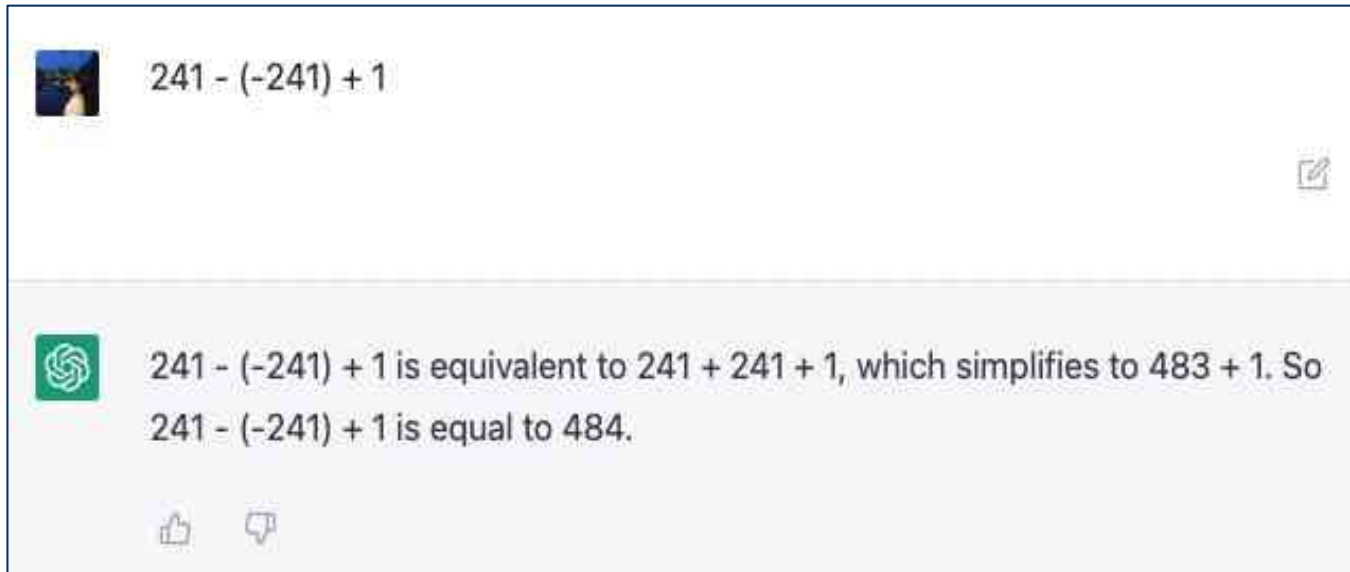
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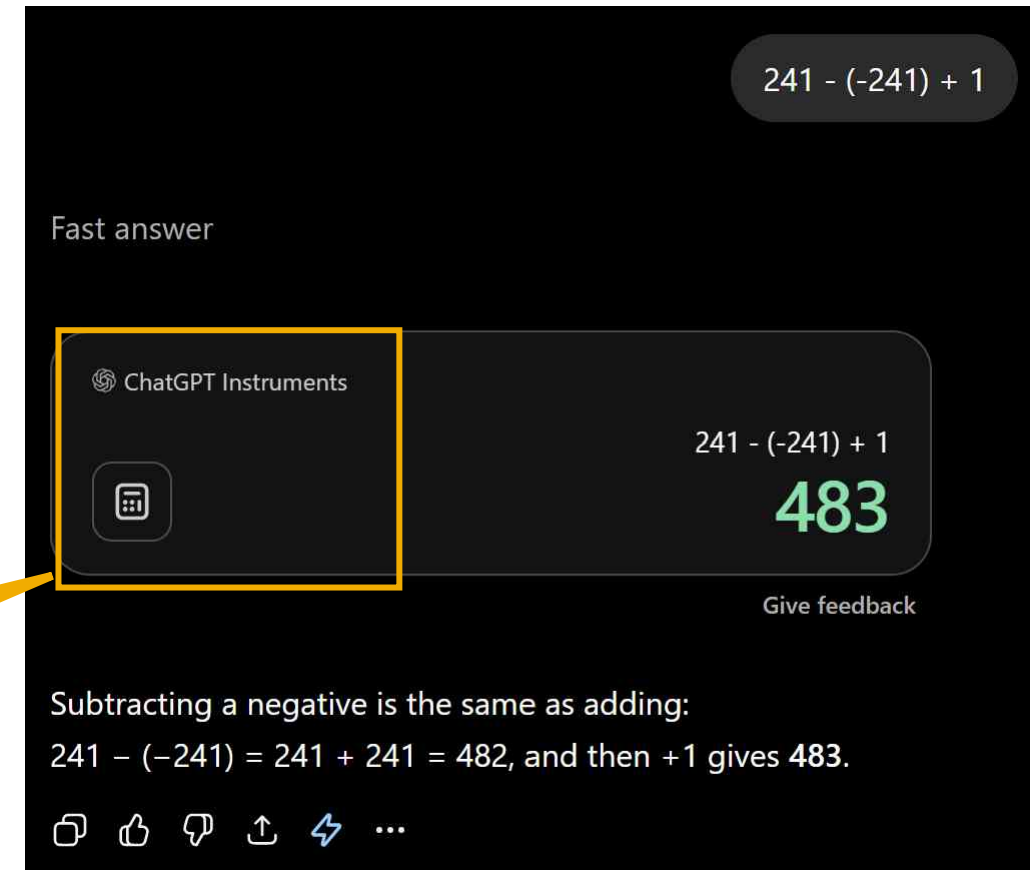
- 1) Symbolic AI and rule-based automation
- 2) (Shallow) machine learning
- 3) Neural networks and deep learning
- 4) Foundation models and generative AI
- 5) **Tool learning and agentic AI**

# Solving math tasks with ChatGPT v1 vs. v5

## ChatGPT v1 (back then 2022)



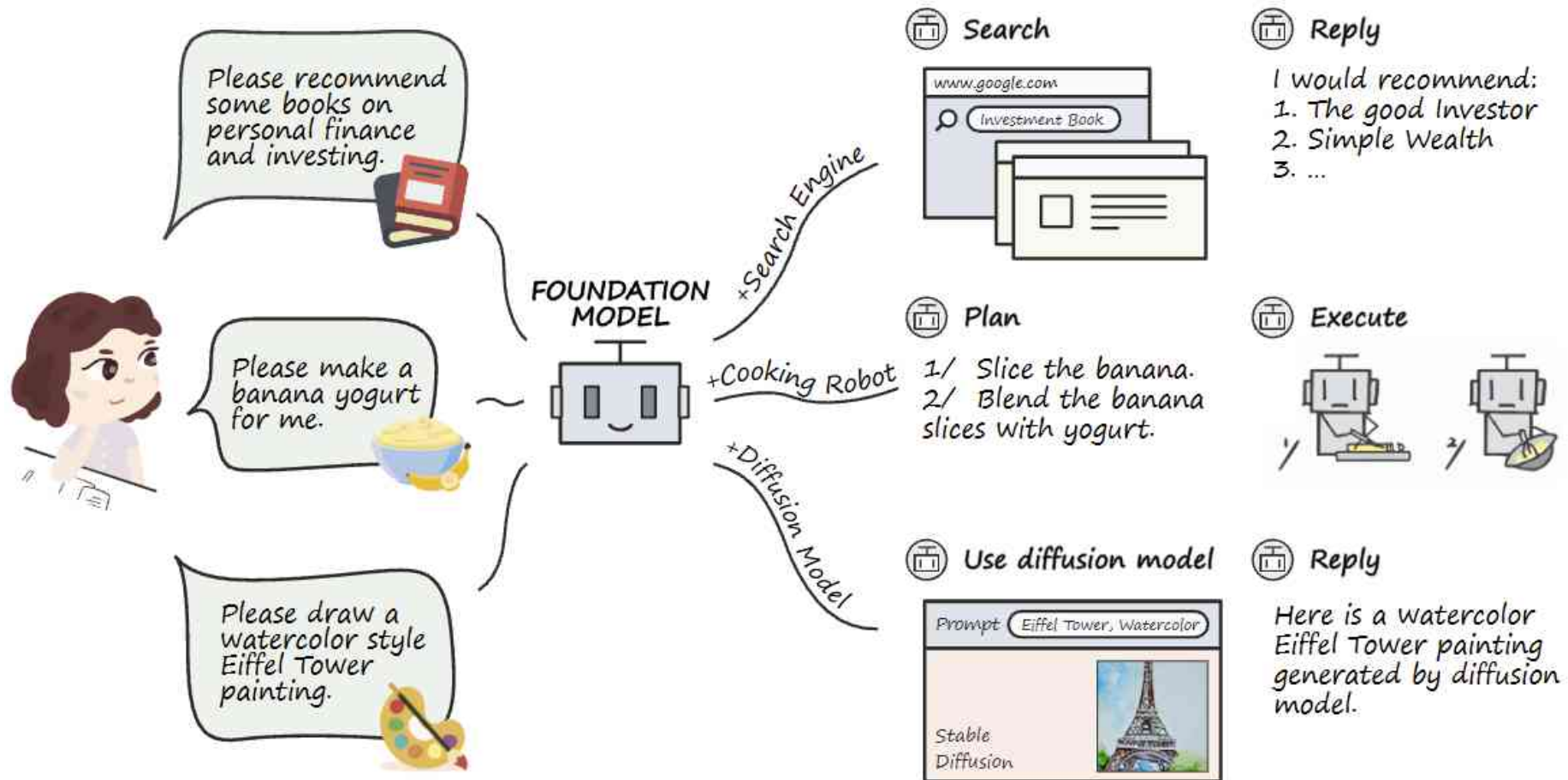
## ChatGPT v5 era (today 2026)



**Integrated tool use (!)**



# Tool learning with foundation models



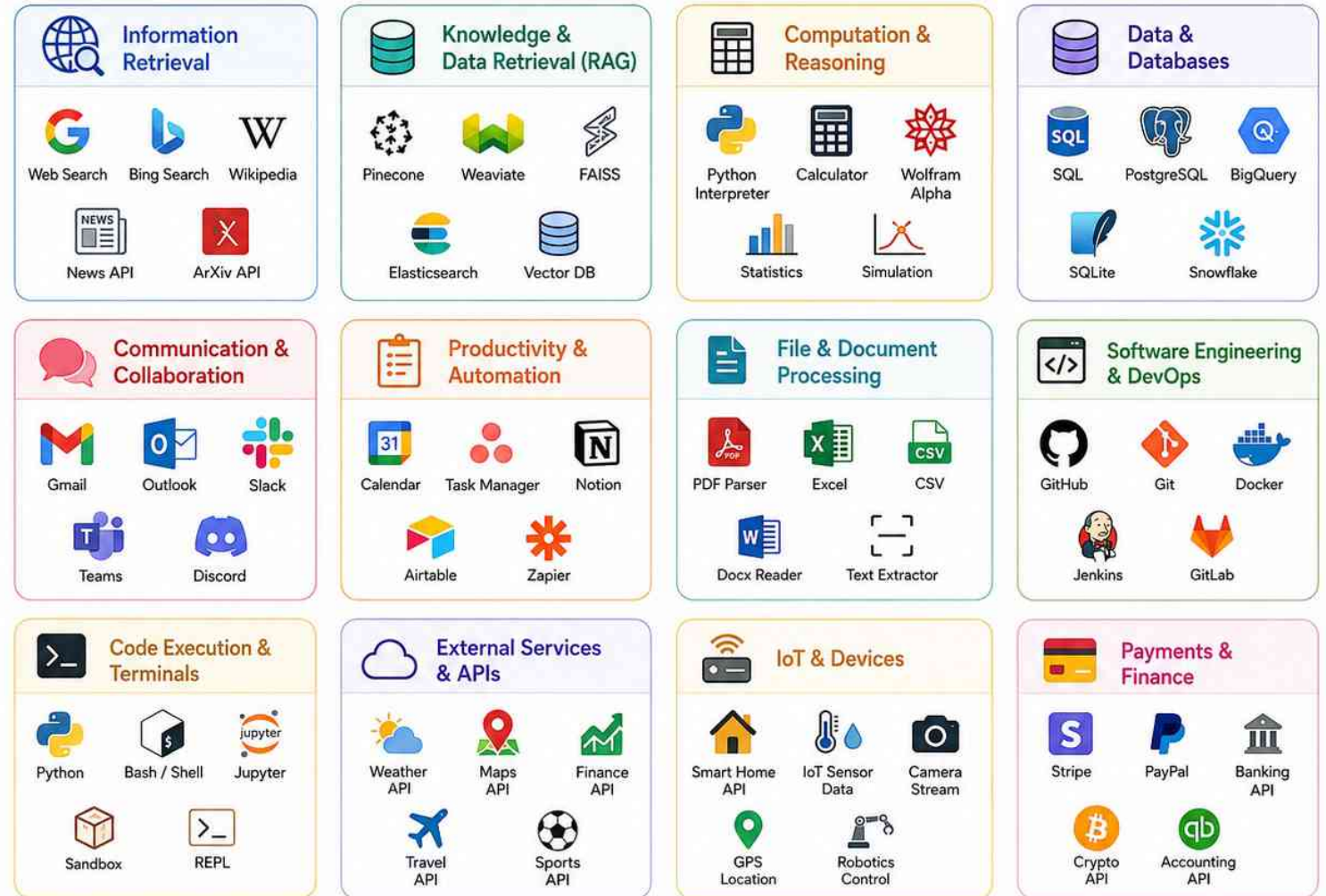
Qin Y, Hu S, Lin Y, et al (2024) Tool Learning with Foundation Models. *ACM Computing Surveys* 57:101:1-101:40. <https://doi.org/10.1145/3704435>

# Tool learning and exemplary tools

**Tool learning** is the process by which an autonomous AI agent learns to **select, parameterize, and execute external tools**.

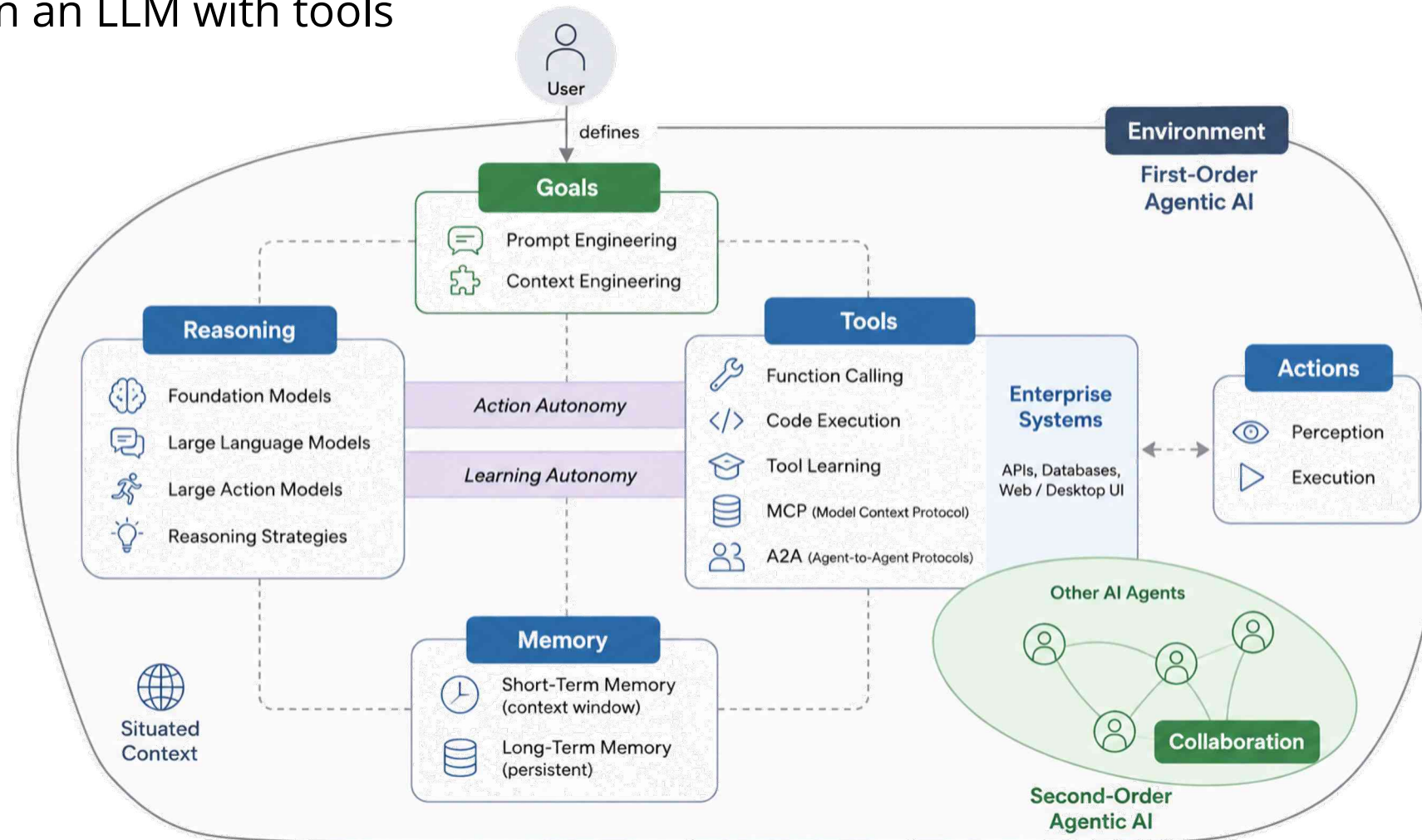
- Tool discovery and selection
- Parameter formulation
- Execution & feedback loop

**Exemplary tools:**



# What makes an AI agent an agent?

More than an LLM with tools



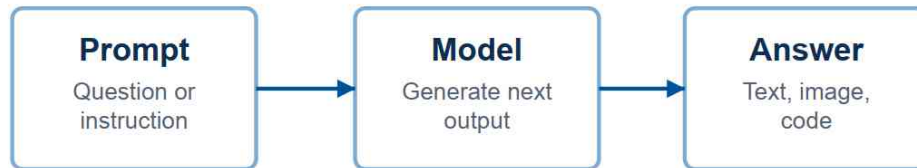
Adapted from Li MM, Reinhard P, Leimeister JM (2026) Agentic AI. *Business & Information Systems Engineering* 1–14. <https://doi.org/10.1007/s12599-026-01009-w>

# From answering once to pursuing a goal

Agents use feedback to repeatedly decide what to do next

## Traditional LLM

One request, one response

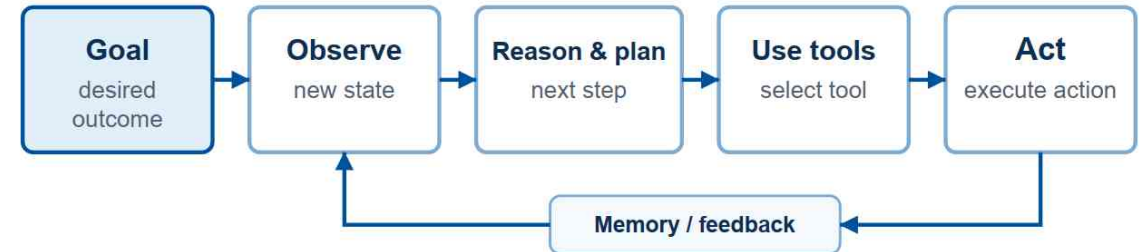


### Output is the endpoint.

The model answers, then the workflow stops.

## AI agent

Goal-directed loop with tools



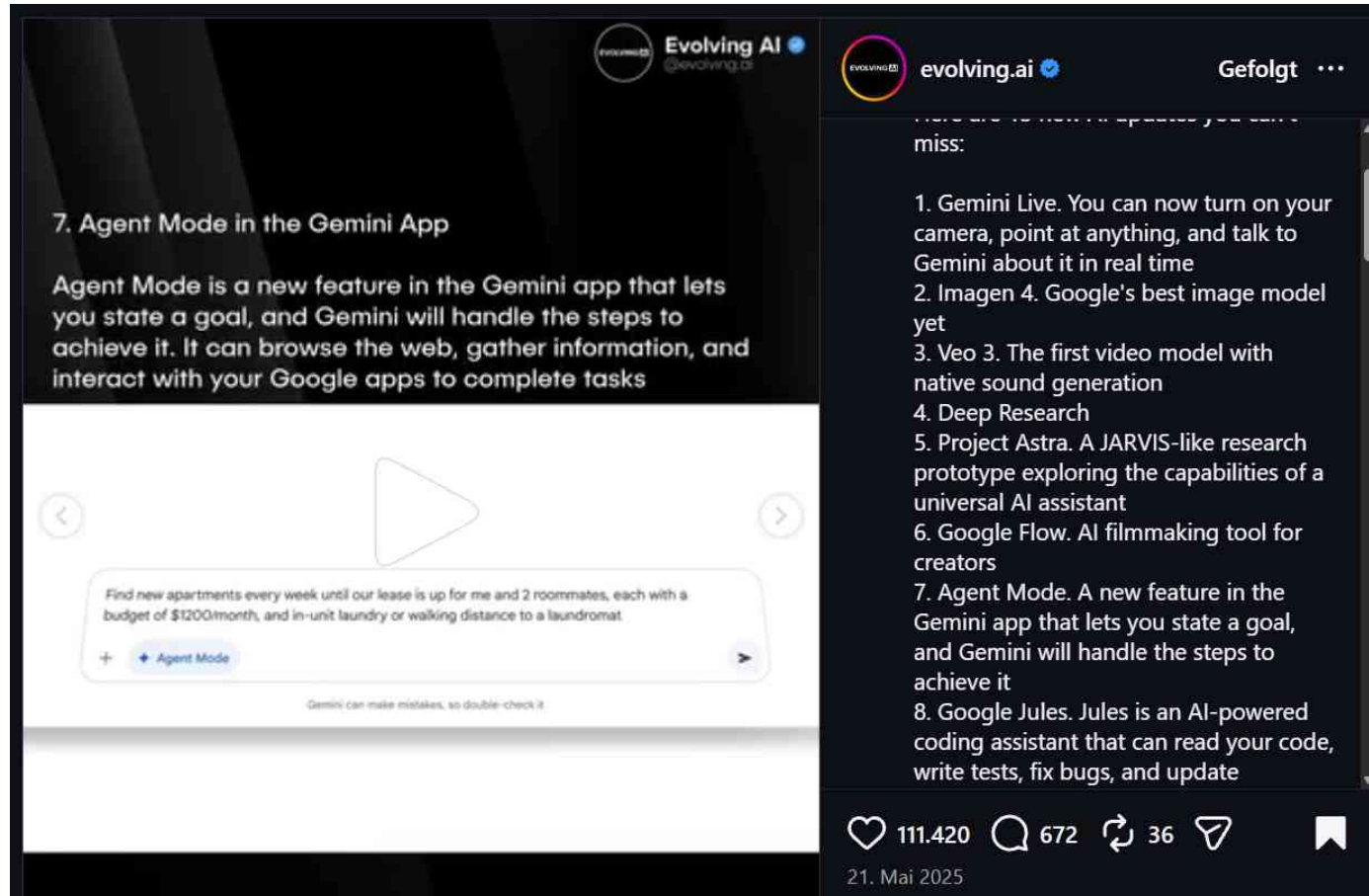
### Tools the agent can use



The model is no longer just producing an output - it decides what to do next.



# Let's have a look at some examples



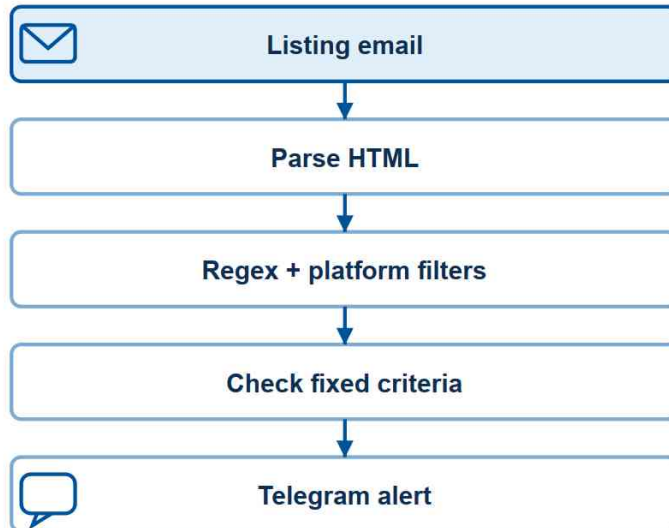
[https://www.instagram.com/p/DJ6-swRCyiC?img\\_index=8](https://www.instagram.com/p/DJ6-swRCyiC?img_index=8)

# Traditional automation or agentic AI?

Apartment search in high-demand cities

## Traditional automation

HTML parsing, regex, platform filters



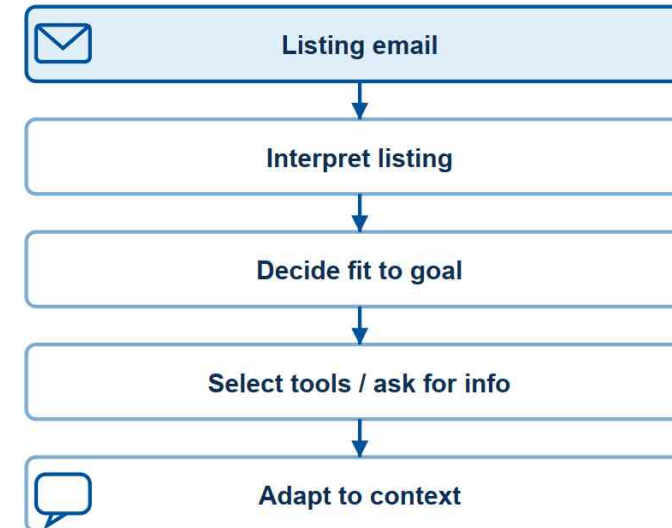
Fast

Cheap

Deterministic

## Agentic AI

Interpretation, tool choice, adaptation



Flexible

Handles ambiguity

Less predictable

**Use agents where contextual reasoning, tool choice, and adaptation add value – not where rules already solve the problem.**

# The agentic enterprise: AI agents as a team

Define the outcome – let specialized agents coordinate the work

## 1) Set the goal

*“Organize a one-day AI workshop for 50 students within a €2,000 budget.”*

## 2) Assign multiple agents

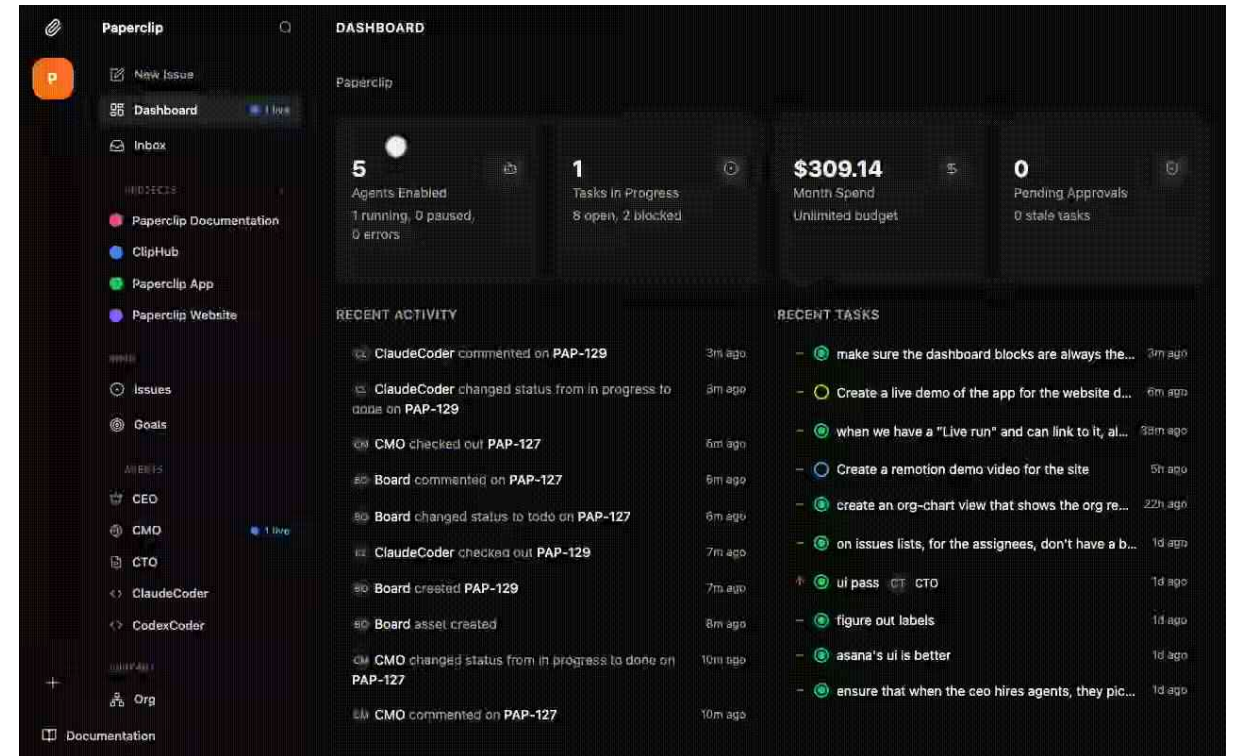
- Program agent,
- venue agent,
- communications agent,
- catering agent,
- etc. ...

## 3) Approve & monitor

Review plans, budgets, risks, and progress.

## Example

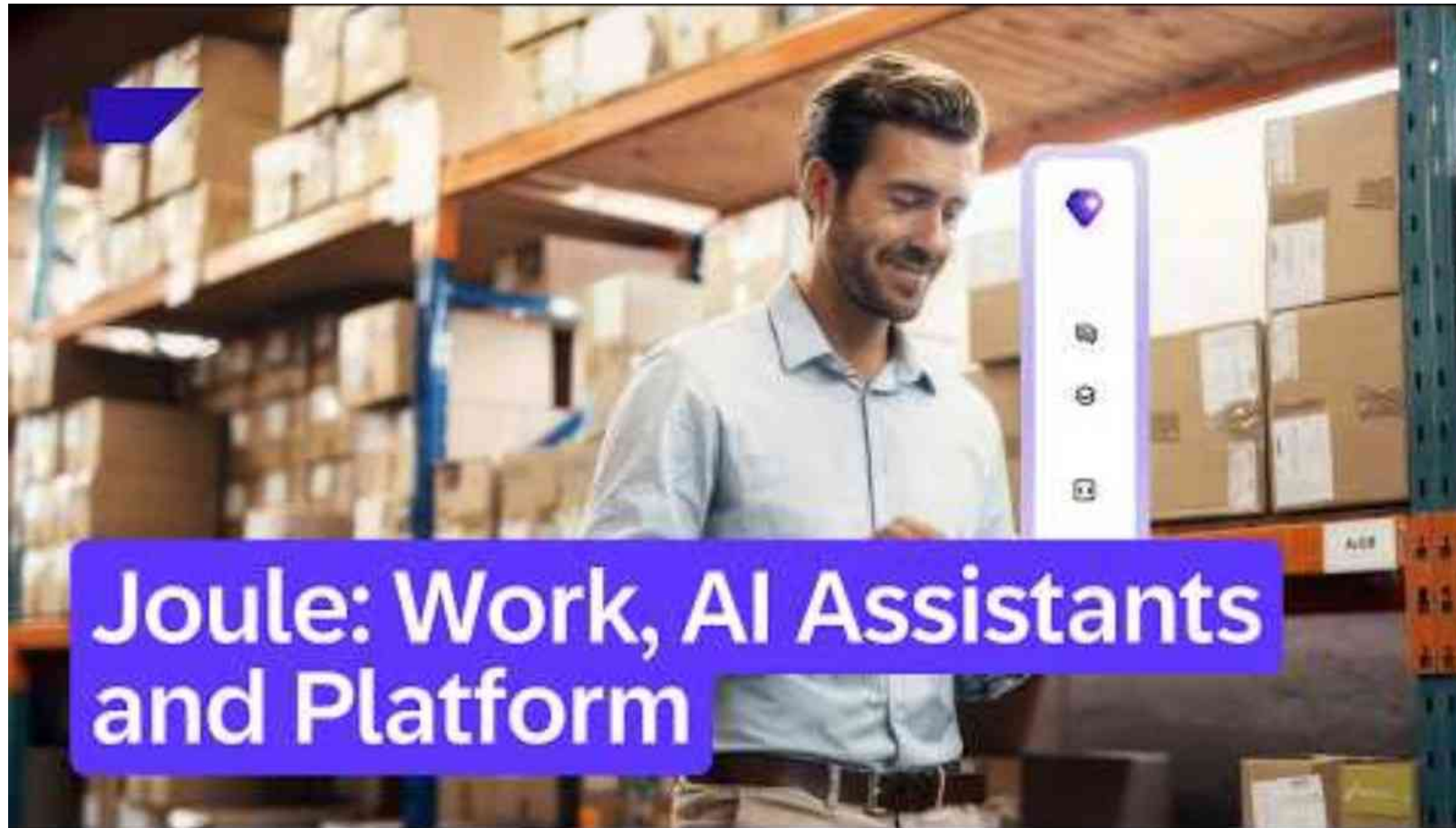
Paperclip turns a goal into coordinated agent work



<https://papercliping/>

# The agentic enterprise

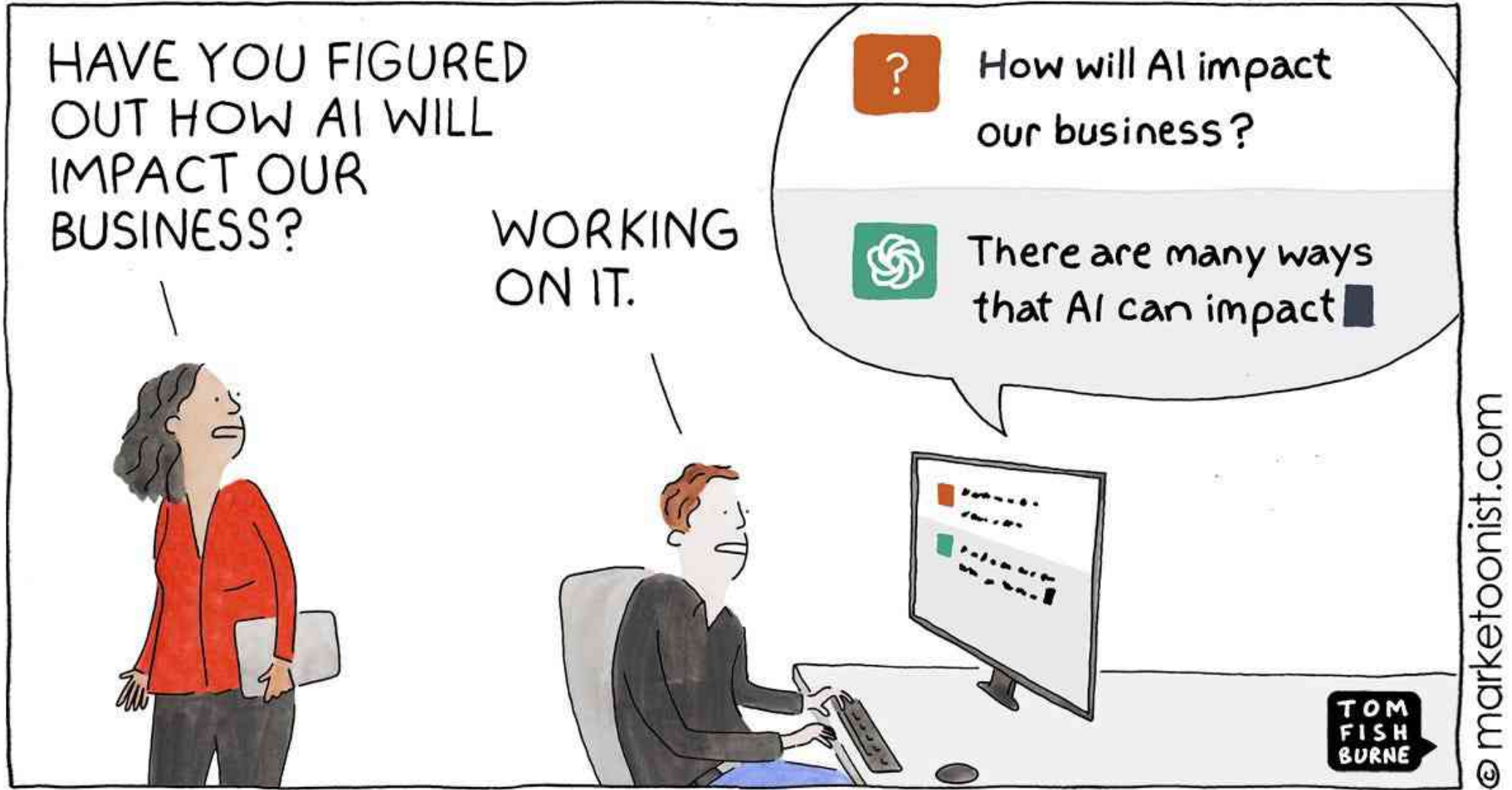
SAP Business AI



**Joule: Work, AI Assistants  
and Platform**



# Overreliance on AI





# Thank you for your attention! 😊



## Any questions?